

Quarterly Indicators

Sullivan County



Q4-2021

Q4 picked up where last quarter left off to finish the year strong, capping a record-breaking year for the real estate industry. Nationally, existing home sales grew month after month this quarter, despite rising sales prices and increasing mortgage interest rates, as buyers move to lock in their home purchases before the end of the year. New listings have also increased, albeit slowly, and builders are working steadily to add much needed supply to an ultra-competitive housing environment.

- Single-Family Closed Sales were down 20.5 percent to 348.
- Condos Closed Sales finished the quarter at 1.
- Co-ops Closed Sales finished the quarter at 0.

- Single-Family Median Sales Price increased 15.2 percent to \$265,000.
- Condos Median Sales Price finished the quarter at \$120,000.
- Co-ops Median Sales Price finished the quarter at --.

The Federal Reserve recently announced the tapering of their bond buying program, set to end in March 2022, with a series of interest rate increases to follow. Lawrence Yun, chief economist at the National Association of REALTORS®, expects mortgage interest rates will reach 3.7% by the end of 2022, and high sales prices, coupled with increasing down payment amounts, will further decrease affordability, which may leave many first-time home buyers unable to compete. But rising interest rates may also serve to help cool buyer demand, which would likely mean a greater selection of homes for potential buyers.

Quarterly Snapshot

- 20.3% **- 23.1%** **+ 15.2%**

One-Year Change in Closed Sales All Properties	One-Year Change in Homes for Sale All Properties	One-Year Change in Median Sales Price All Properties
- 20.3%	- 23.1%	+ 15.2%

Residential real estate activity composed of Single-Family, Condo and Co-op properties. Percent changes are calculated using rounded figures.

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Single-Family Homes Market Overview



Sullivan County

Key metrics for **Single-Family Homes Only** for the report quarter and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	Q4-2020	Q4-2021	Percent Change	YTD 2020	YTD 2021	Percent Change
New Listings	<p>Q1-2019: 325, Q3-2019: 605, 568, Q1-2020: 248, 312, 407, Q3-2020: 690, 333, 263, Q1-2021: 582, Q3-2021: 532, 290</p>	333	290	- 12.9%	1,742	1,667	- 4.3%
Pending Sales	<p>Q1-2019: 175, Q3-2019: 249, 310, 250, Q1-2020: 201, 287, 505, Q3-2020: 386, 296, Q1-2021: 336, 324, Q3-2021: 336</p>	386	336	- 13.0%	1,379	1,292	- 6.3%
Closed Sales	<p>Q1-2019: 197, Q3-2019: 218, 264, 300, Q1-2020: 210, 196, 390, Q3-2020: 438, 343, Q1-2021: 335, 296, Q3-2021: 348</p>	438	348	- 20.5%	1,234	1,322	+ 7.1%
Days on Market	<p>Q1-2019: 139, Q3-2019: 169, 144, 139, Q1-2020: 154, 158, 147, Q3-2020: 113, 112, Q1-2021: 109, 69, Q3-2021: 75</p>	113	75	- 33.6%	138	92	- 33.3%
Median Sales Price	<p>Q1-2019: \$130,000, Q3-2019: \$148,700, \$149,000, Q1-2020: \$143,646, \$162,250, Q3-2020: \$175,000, \$197,550, Q1-2021: \$230,000, \$221,000, Q3-2021: \$225,000, \$250,125, \$265,000</p>	\$230,000	\$265,000	+ 15.2%	\$195,000	\$243,800	+ 25.0%
Average Sales Price	<p>Q1-2019: \$155,785, Q3-2019: \$188,348, \$184,445, Q1-2020: \$180,809, \$194,553, Q3-2020: \$208,452, \$218,312, Q1-2021: \$283,113, \$260,853, Q3-2021: \$279,082, \$291,358, \$321,288</p>	\$283,113	\$321,369	+ 13.5%	\$235,665	\$288,233	+ 22.3%
Pct. of Orig. Price Received	<p>Q1-2019: 86.9%, Q3-2019: 88.0%, 88.4%, 88.1%, Q1-2020: 87.5%, 88.3%, Q3-2020: 93.1%, 93.9%, Q1-2021: 92.6%, 94.6%, Q3-2021: 97.2%, 95.7%</p>	93.9%	95.7%	+ 1.9%	91.7%	94.9%	+ 3.5%
Housing Affordability Index	<p>Q1-2019: 265, Q3-2019: 239, 247, 255, Q1-2020: 232, 221, Q3-2020: 201, 176, Q1-2021: 171, 166, Q3-2021: 151, 143</p>	176	143	- 18.8%	208	155	- 25.5%
Inventory of Homes for Sale	<p>Q1-2019: 864, Q3-2019: 1,028, 1,052, Q1-2020: 775, 712, 701, Q3-2020: 739, 523, Q1-2021: 390, 543, Q3-2021: 617, 401</p>	523	401	- 23.3%	--	--	--
Months Supply of Inventory	<p>Q1-2019: 10.9, Q3-2019: 13.0, 13.1, Q1-2020: 9.5, 8.5, 8.0, Q3-2020: 7.1, 4.6, Q1-2021: 3.2, 4.3, Q3-2021: 5.5, 3.7</p>	4.6	3.7	- 19.6%	--	--	--

Condos Market Overview

Key metrics for Condominiums Only for the report quarter and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	Q4-2020	Q4-2021	Percent Change	YTD 2020	YTD 2021	Percent Change
New Listings		1	4	+ 300.0%	11	11	0.0%
Pending Sales		2	3	+ 50.0%	4	6	+ 50.0%
Closed Sales		0	1	--	3	6	+ 100.0%
Days on Market		--	53	--	67	126	+ 88.1%
Median Sales Price		--	\$120,000	--	\$52,000	\$135,000	+ 159.6%
Average Sales Price		--	\$120,000	--	\$54,333	\$132,083	+ 143.1%
Pct. of Orig. Price Received		--	89.6%	--	96.8%	94.9%	- 2.0%
Housing Affordability Index		--	--	--	--	--	--
Inventory of Homes for Sale		3	3	0.0%	--	--	--
Months Supply of Inventory		2.3	2.5	+ 8.7%	--	--	--

Co-ops Market Overview

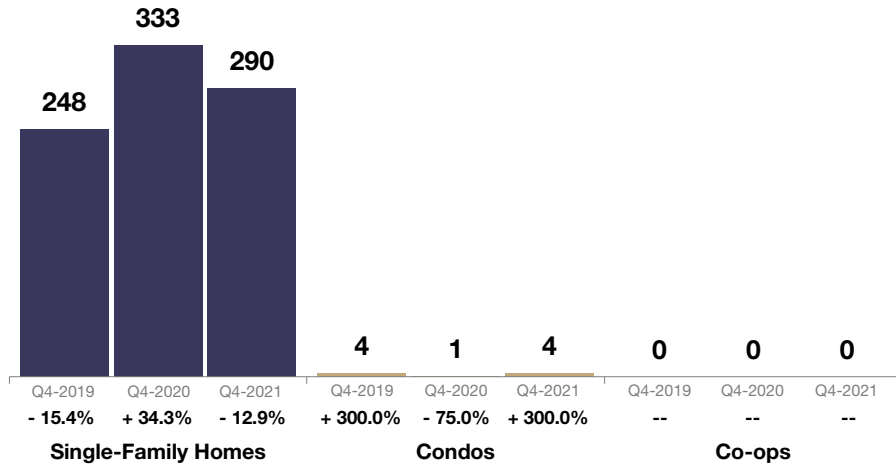
Key metrics for Co-operatives Only for the report quarter and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	Q4-2020	Q4-2021	Percent Change	YTD 2020	YTD 2021	Percent Change
New Listings		0	0	--	4	4	--
Pending Sales		0	0	--	1	0	- 100.0%
Closed Sales		0	0	--	1	0	- 100.0%
Days on Market		--	--	--	29	--	--
Median Sales Price		--	--	--	\$235,000	--	--
Average Sales Price		--	--	--	\$235,000	--	--
Pct. of Orig. Price Received		--	--	--	94.4%	--	--
Housing Affordability Index		--	--	--	--	--	--
Inventory of Homes for Sale		1	1	0.0%	--	--	--
Months Supply of Inventory		1.0	--	--	--	--	--

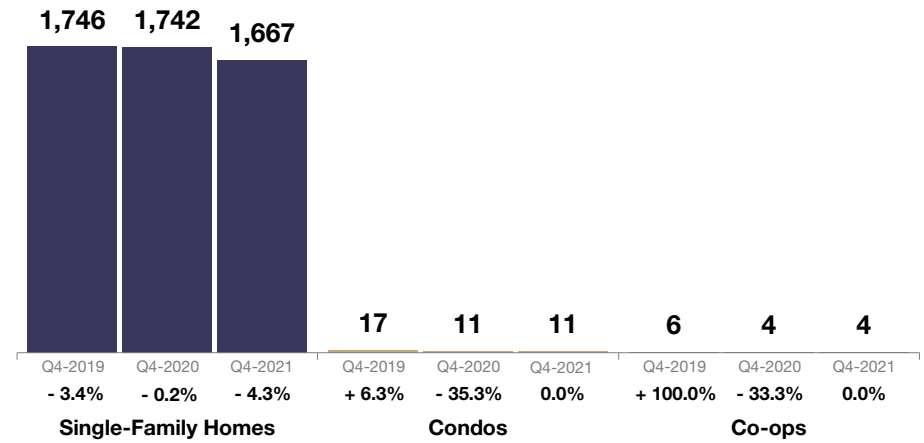
New Listings

A count of the properties that have been newly listed on the market in a given quarter.

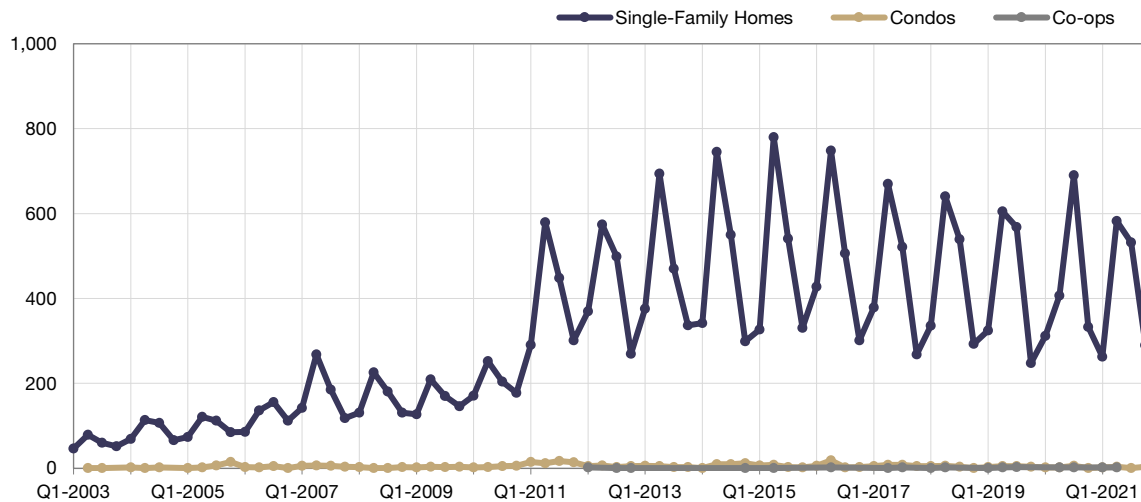
Q4-2021



Year to Date



Historical New Listings by Quarter



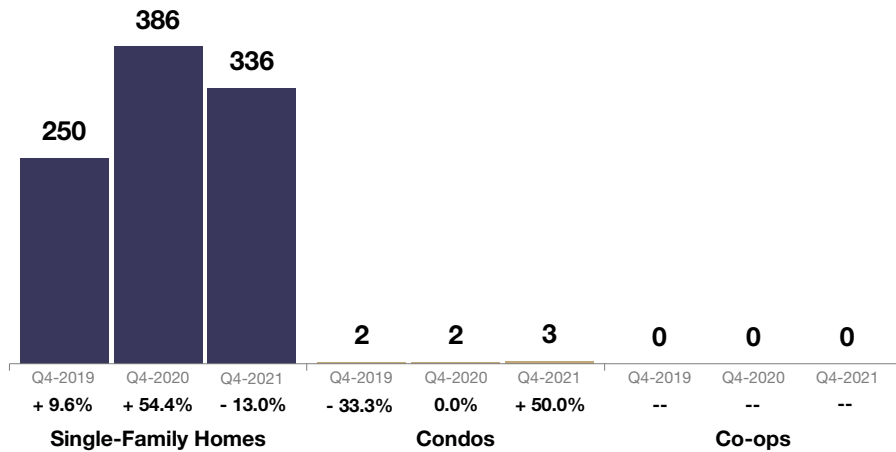
Quarter	Single-Family Homes	Condos	Co-ops
Q1-2019	325	3	1
Q2-2019	605	5	2
Q3-2019	568	5	3
Q4-2019	248	4	0
Q1-2020	312	2	0
Q2-2020	407	2	2
Q3-2020	690	6	2
Q4-2020	333	1	0
Q1-2021	263	2	2
Q2-2021	582	4	2
Q3-2021	532	1	0
Q4-2021	290	4	0

Note: If no activity occurred during a quarter, no data point is shown and the line extends to the next available data point.

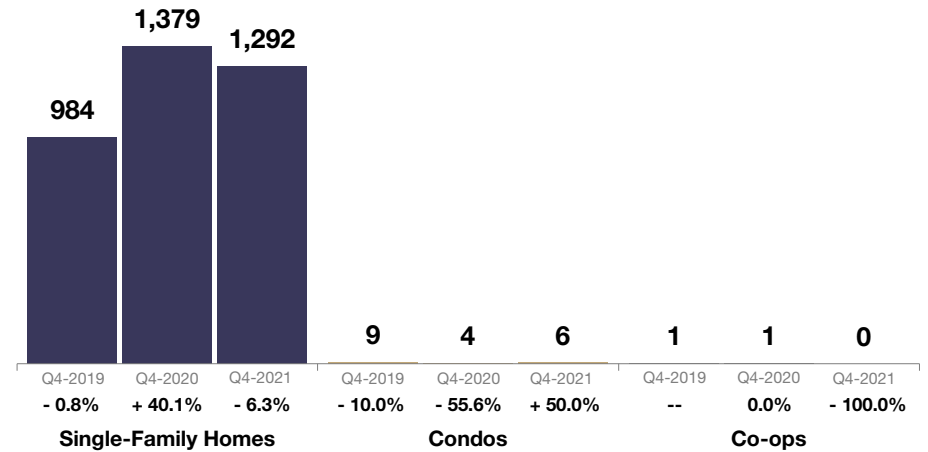
Pending Sales

A count of the properties on which offers have been accepted in a given quarter.

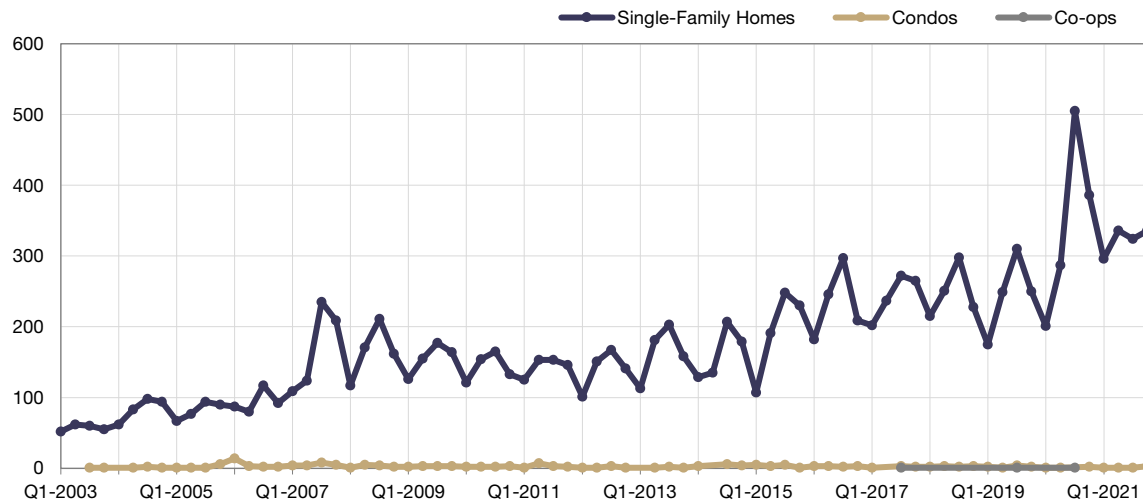
Q4-2021



Year to Date



Historical Pending Sales by Quarter



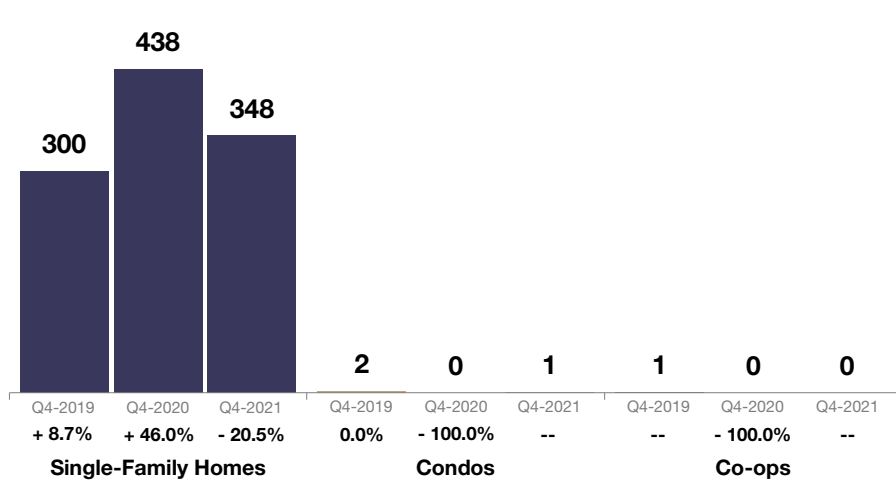
Quarter	Single-Family Homes	Condos	Co-ops
Q1-2019	175	2	0
Q2-2019	249	1	0
Q3-2019	310	4	1
Q4-2019	250	2	0
Q1-2020	201	1	0
Q2-2020	287	1	0
Q3-2020	505	0	1
Q4-2020	386	2	0
Q1-2021	296	1	0
Q2-2021	336	1	0
Q3-2021	324	1	0
Q4-2021	336	3	0

Note: If no activity occurred during a quarter, no data point is shown and the line extends to the next available data point.

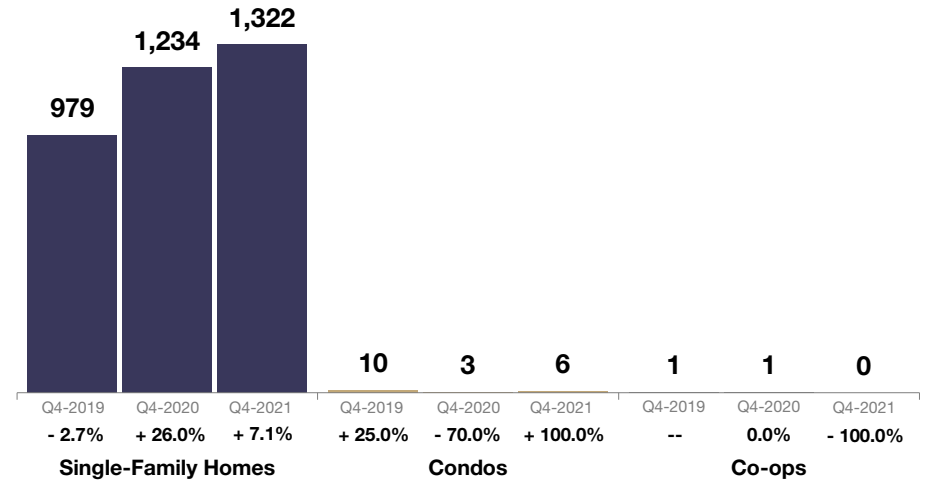
Closed Sales

A count of the actual sales that closed in a given quarter.

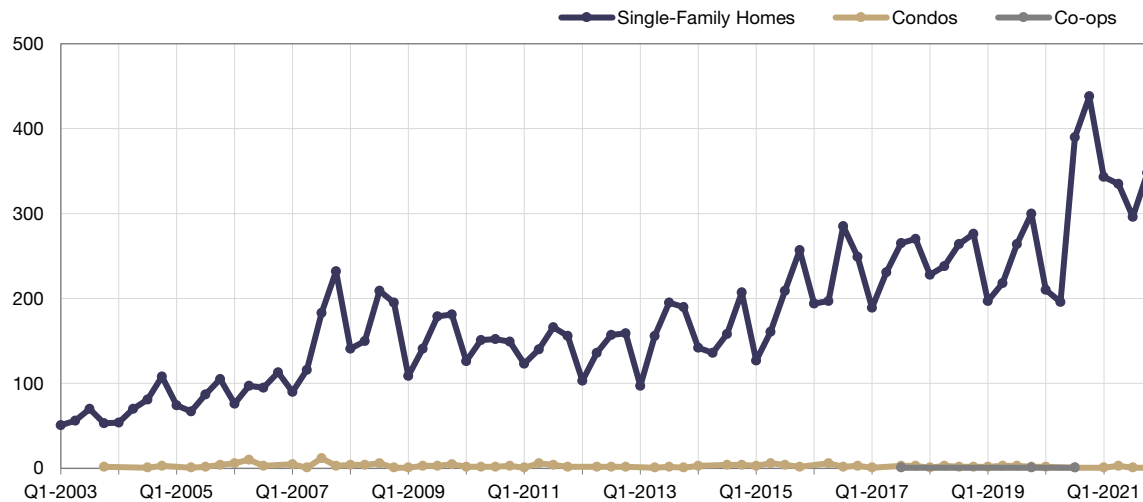
Q4-2021



Year to Date



Historical Closed Sales by Quarter



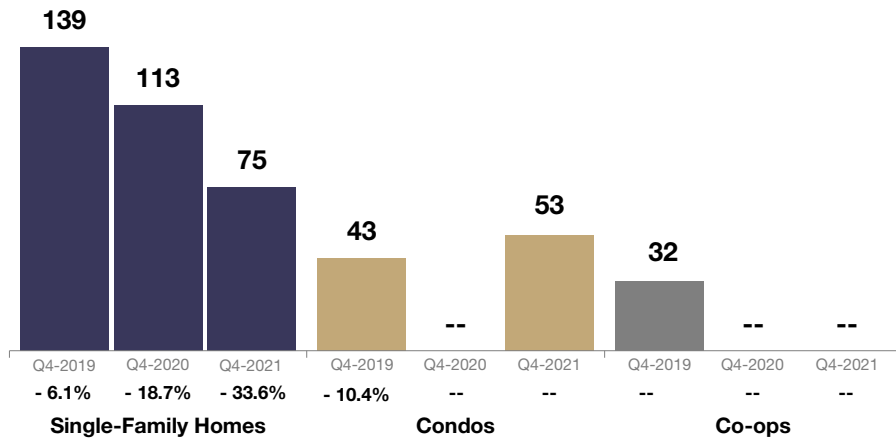
Note: If no activity occurred during a quarter, no data point is shown and the line extends to the next available data point.

Quarter	Single-Family Homes	Condos	Co-ops
Q1-2019	197	2	0
Q2-2019	218	3	0
Q3-2019	264	3	0
Q4-2019	300	2	1
Q1-2020	210	2	0
Q2-2020	196	0	0
Q3-2020	390	1	1
Q4-2020	438	0	0
Q1-2021	343	1	0
Q2-2021	335	3	0
Q3-2021	296	1	0
Q4-2021	348	1	0

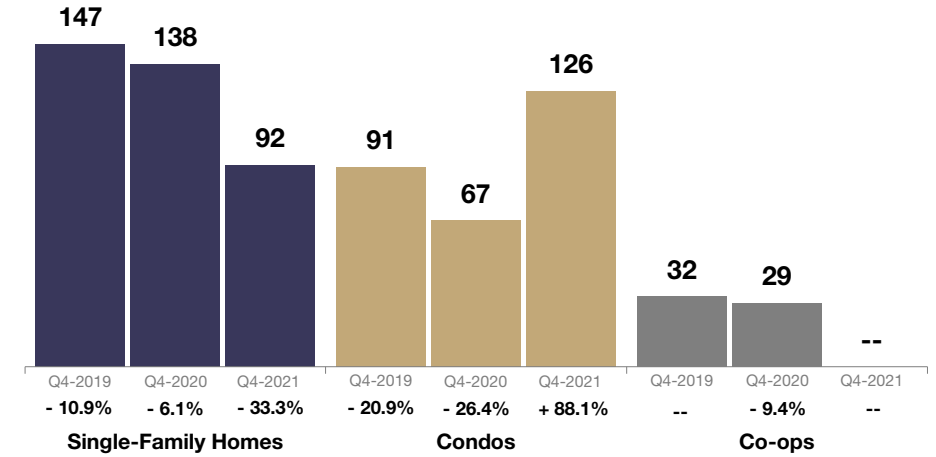
Days on Market Until Sale

Average number of days between when a property is listed and when an offer is accepted in a given quarter.

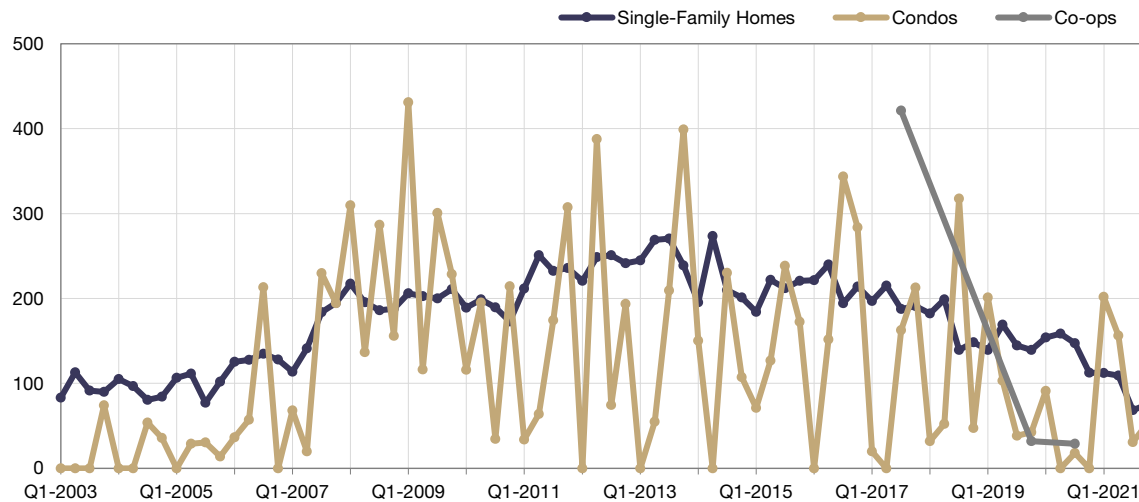
Q4-2021



Year to Date



Historical Days on Market Until Sale by Quarter



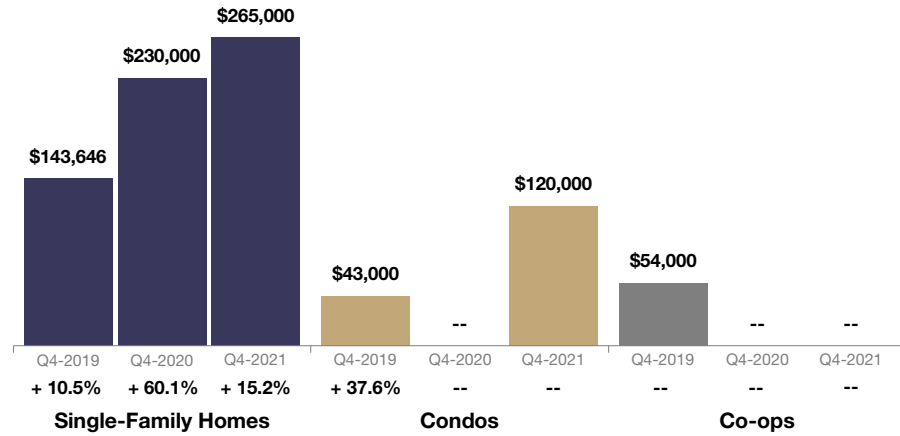
Note: If no activity occurred during a quarter, no data point is shown and the line extends to the next available data point.

Quarter	Single-Family Homes	Condos	Co-ops
Q1-2019	139	201	--
Q2-2019	169	103	--
Q3-2019	144	38	--
Q4-2019	139	43	32
Q1-2020	154	91	--
Q2-2020	158	--	--
Q3-2020	147	18	29
Q4-2020	113	--	--
Q1-2021	112	202	--
Q2-2021	109	156	--
Q3-2021	69	31	--
Q4-2021	75	53	--

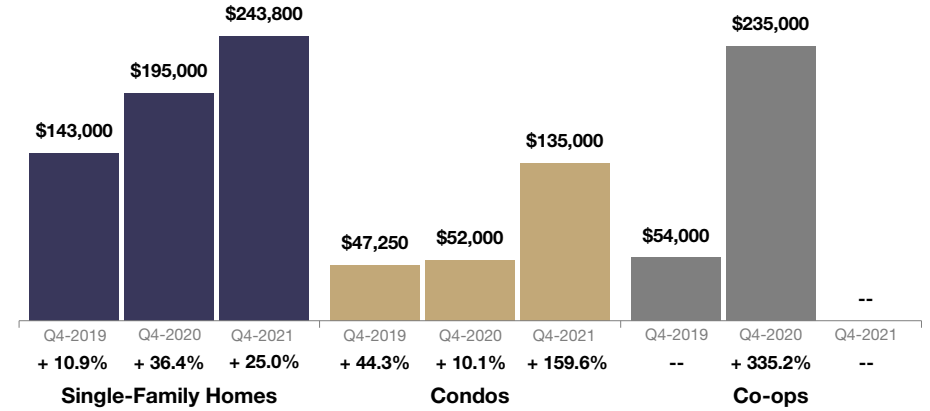
Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given quarter.

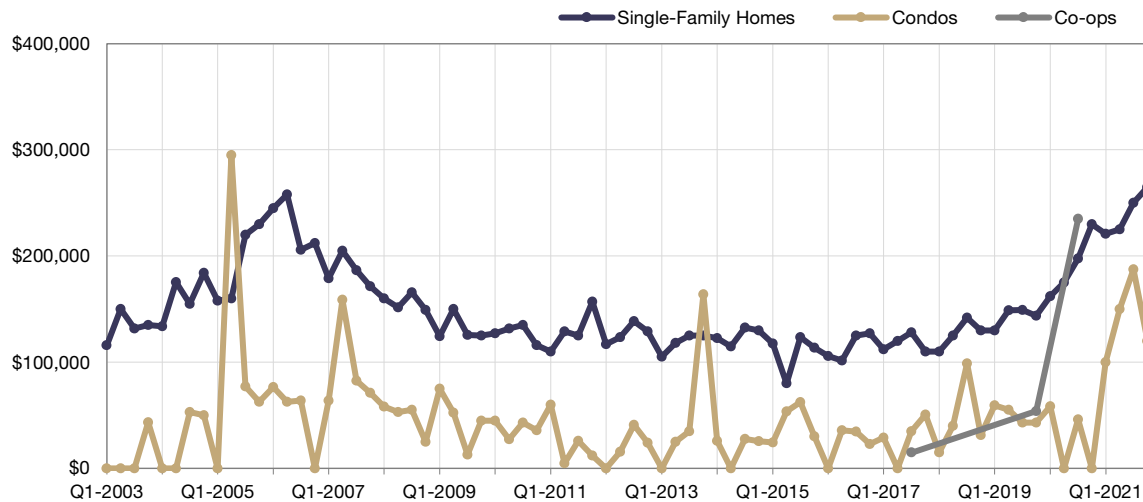
Q4-2021



Year to Date



Historical Median Sales Price by Quarter



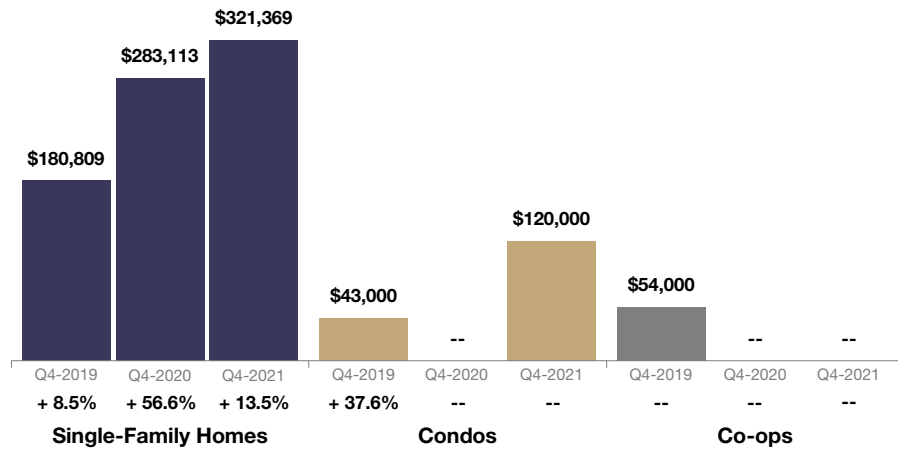
Note: If no activity occurred during a quarter, no data point is shown and the line extends to the next available data point.

Quarter	Single-Family Homes	Condos	Co-ops
Q1-2019	\$130,000	\$59,250	--
Q2-2019	\$148,700	\$55,000	--
Q3-2019	\$149,000	\$43,000	--
Q4-2019	\$143,646	\$43,000	\$54,000
Q1-2020	\$162,250	\$58,500	--
Q2-2020	\$175,000	--	--
Q3-2020	\$197,550	\$46,000	\$235,000
Q4-2020	\$230,000	--	--
Q1-2021	\$221,000	\$100,000	--
Q2-2021	\$225,000	\$150,000	--
Q3-2021	\$250,125	\$187,500	--
Q4-2021	\$265,000	\$120,000	--

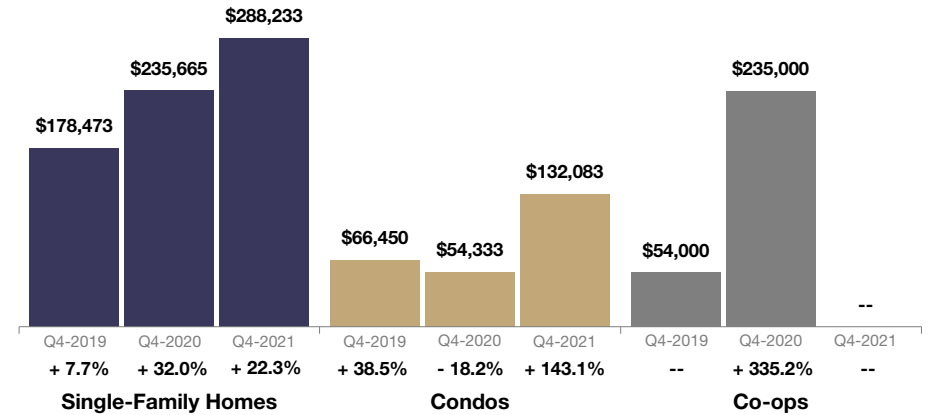
Average Sales Price

Average sales price for all closed sales, not accounting for seller concessions, in a given month.

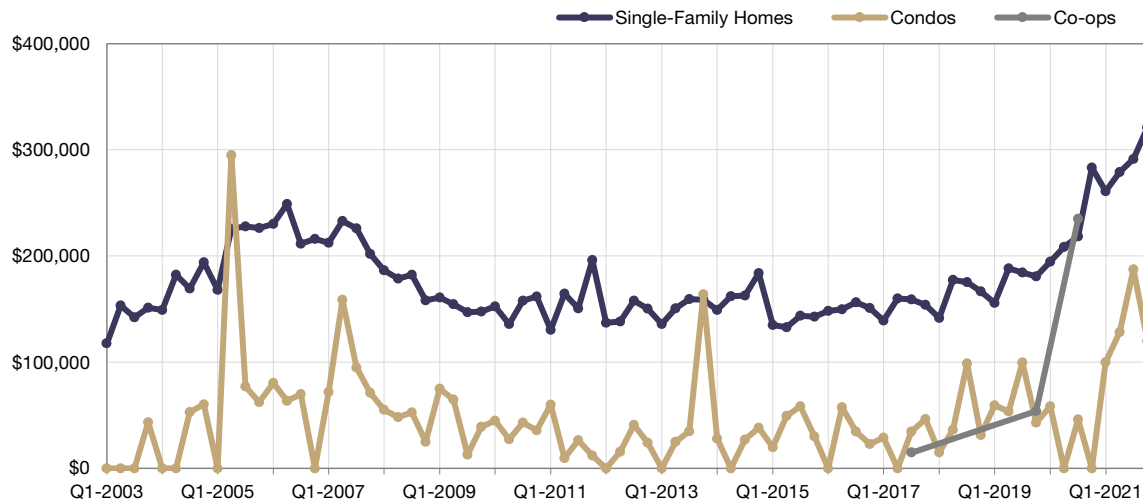
Q4-2021



Year to Date



Historical Average Sales Price by Quarter



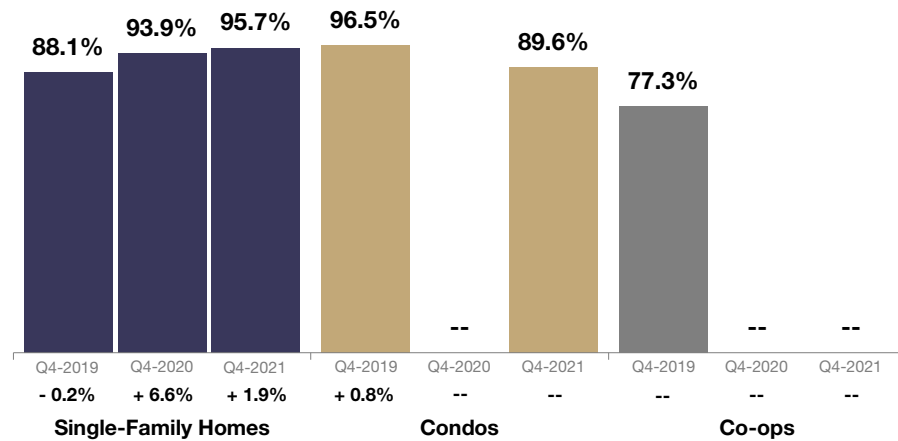
Note: If no activity occurred during a quarter, no data point is shown and the line extends to the next available data point.

Quarter	Single-Family Homes	Condos	Co-ops
Q1-2019	\$155,785	\$59,250	--
Q2-2019	\$188,348	\$53,667	--
Q3-2019	\$184,445	\$99,667	--
Q4-2019	\$180,809	\$43,000	\$54,000
Q1-2020	\$194,553	\$58,500	--
Q2-2020	\$208,452	--	--
Q3-2020	\$218,312	\$46,000	\$235,000
Q4-2020	\$283,113	--	--
Q1-2021	\$260,953	\$100,000	--
Q2-2021	\$279,082	\$128,333	--
Q3-2021	\$291,358	\$187,500	--
Q4-2021	\$321,369	\$120,000	--

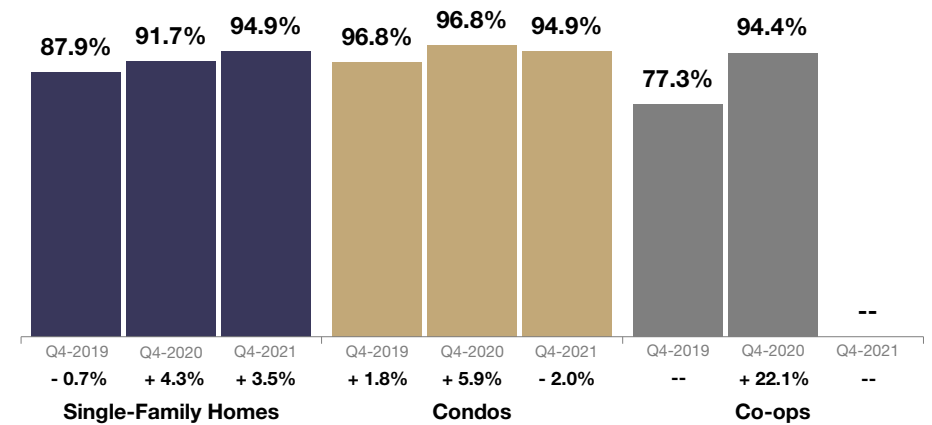
Percent of Original List Price Received

Percentage found when dividing a property's sales price by its original list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

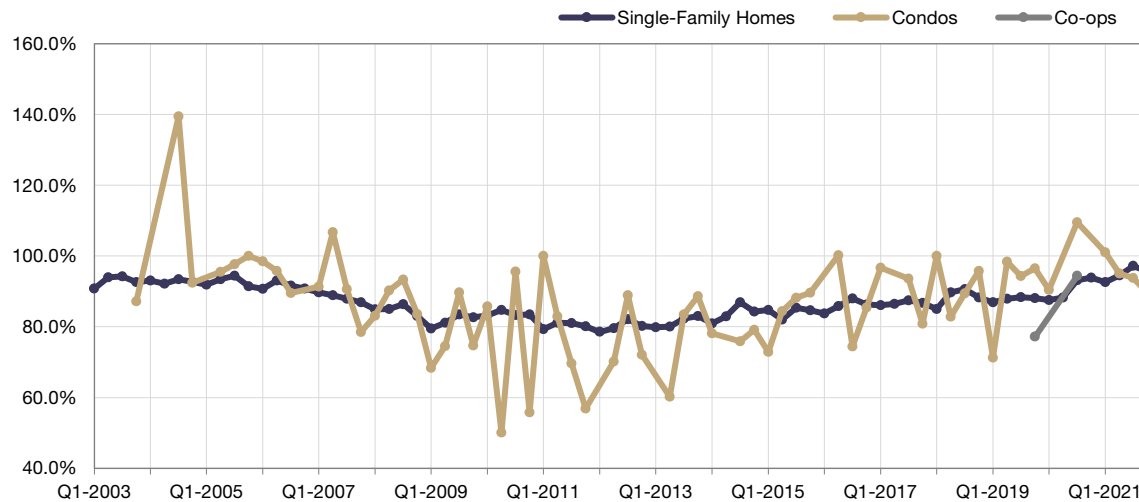
Q4-2021



Year to Date



Historical Percent of Original List Price Received by Quarter



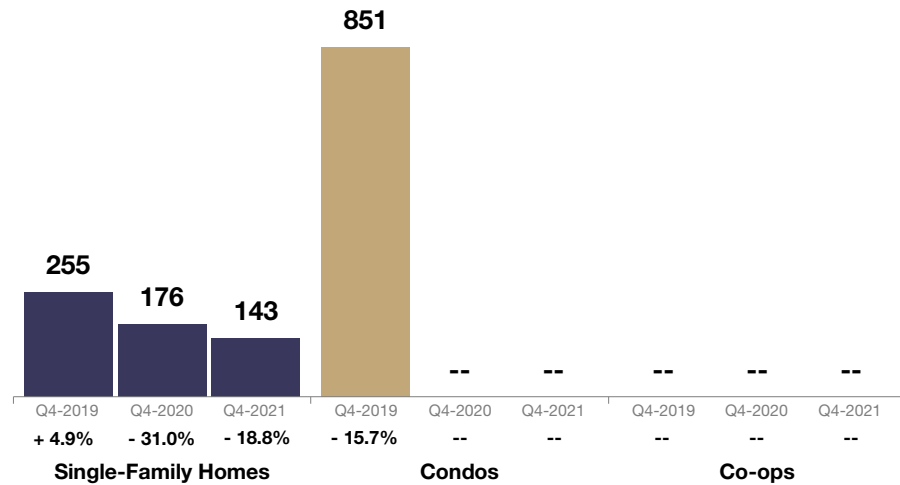
Note: If no activity occurred during a quarter, no data point is shown and the line extends to the next available data point.

Quarter	Single-Family Homes	Condos	Co-ops
Q1-2019	86.9%	71.3%	--
Q2-2019	88.0%	98.4%	--
Q3-2019	88.4%	94.3%	--
Q4-2019	88.1%	96.5%	77.3%
Q1-2020	87.5%	90.4%	--
Q2-2020	88.3%	--	--
Q3-2020	93.1%	109.5%	94.4%
Q4-2020	93.9%	--	--
Q1-2021	92.6%	101.0%	--
Q2-2021	94.6%	95.0%	--
Q3-2021	97.2%	93.8%	--
Q4-2021	95.7%	89.6%	--

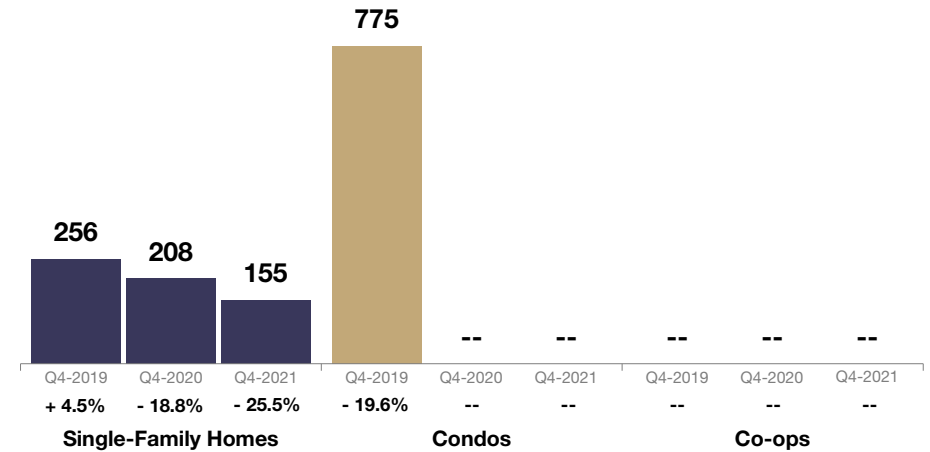
Housing Affordability Index

This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

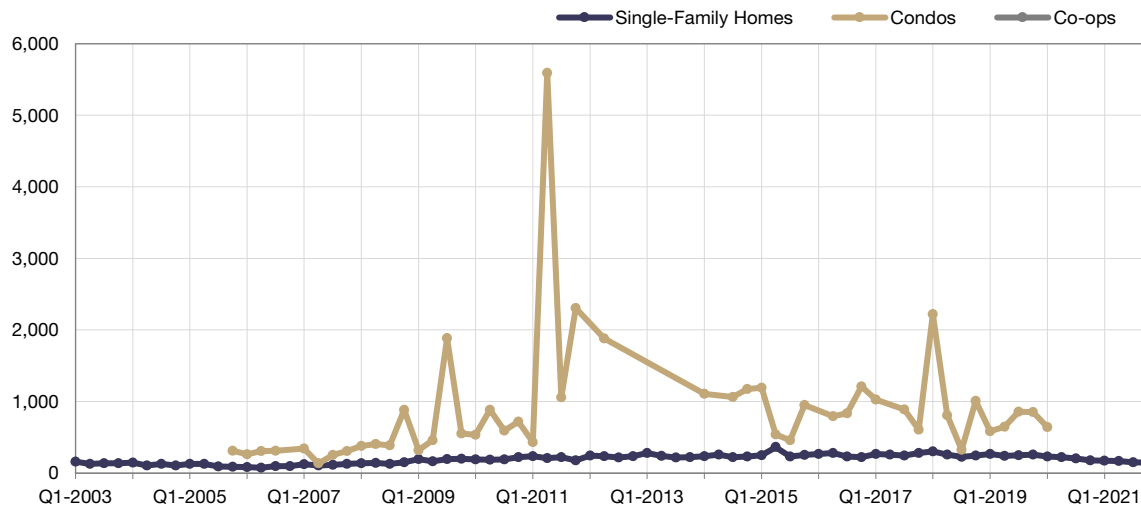
Q4-2021



Year to Date



Historical Housing Affordability Index by Quarter



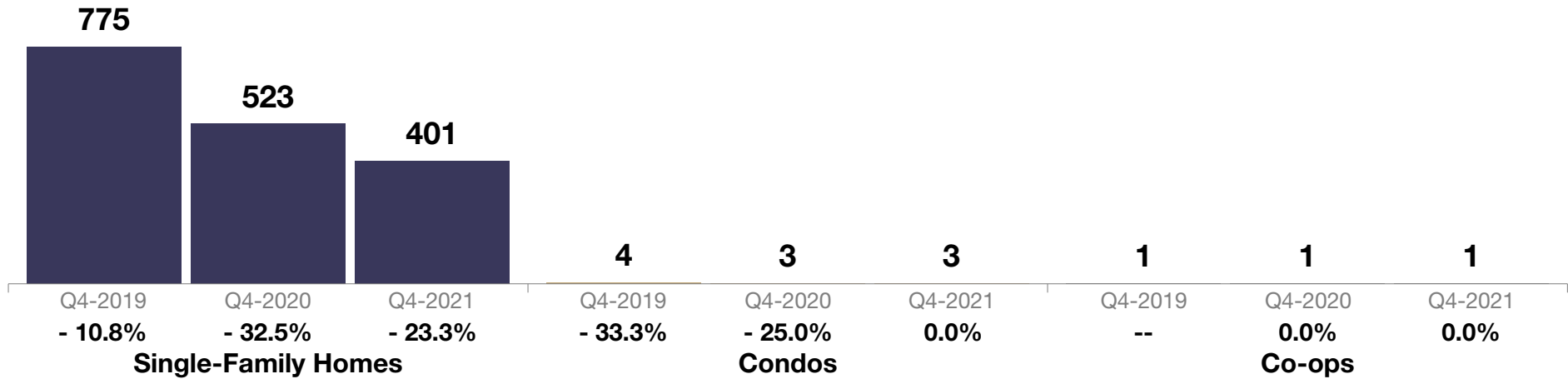
Note: If no activity occurred during a quarter, no data point is shown and the line extends to the next available data point.

Quarter	Single-Family Homes	Condos	Co-ops
Q1-2019	265	581	--
Q2-2019	239	647	--
Q3-2019	247	854	--
Q4-2019	255	851	--
Q1-2020	232	643	--
Q2-2020	221	--	--
Q3-2020	201	--	--
Q4-2020	176	--	--
Q1-2021	171	--	--
Q2-2021	166	--	--
Q3-2021	151	--	--
Q4-2021	143	--	--

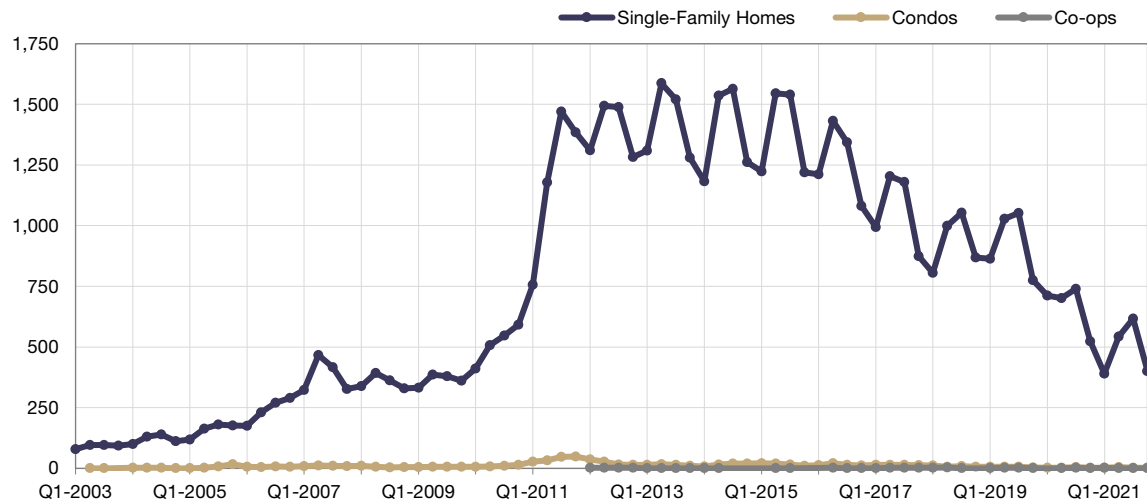
Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given quarter.

Q4-2021



Historical Inventory of Homes for Sale by Quarter



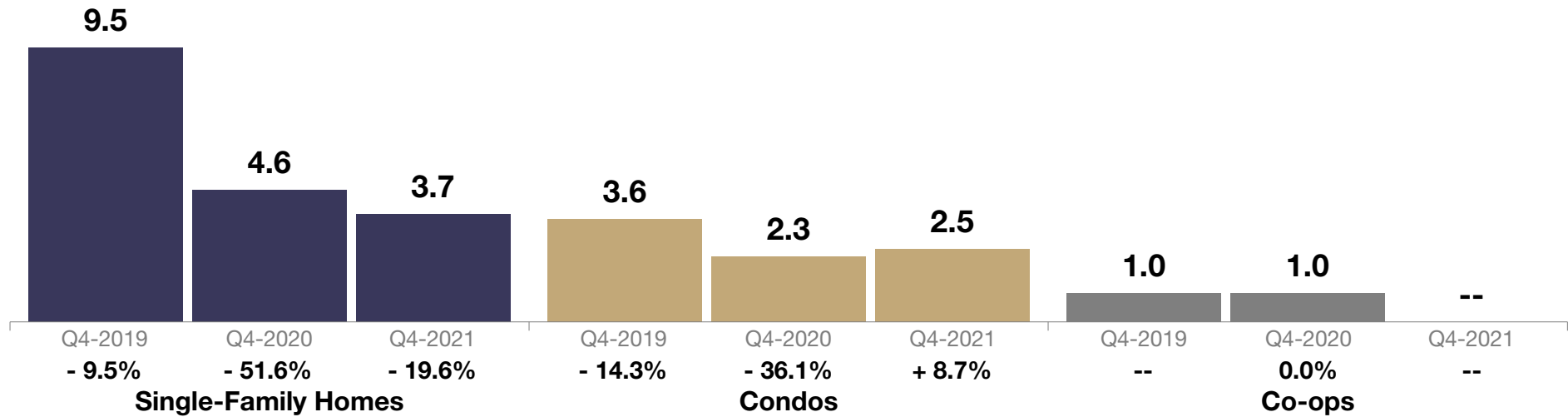
Note: If no activity occurred during a quarter, no data point is shown and the line extends to the next available data point.

Quarter	Single-Family Homes	Condos	Co-ops
Q1-2019	864	6	1
Q2-2019	1,028	6	3
Q3-2019	1,052	6	3
Q4-2019	775	4	1
Q1-2020	712	3	0
Q2-2020	701	3	1
Q3-2020	739	5	2
Q4-2020	523	3	1
Q1-2021	390	3	2
Q2-2021	543	5	1
Q3-2021	617	2	1
Q4-2021	401	3	1

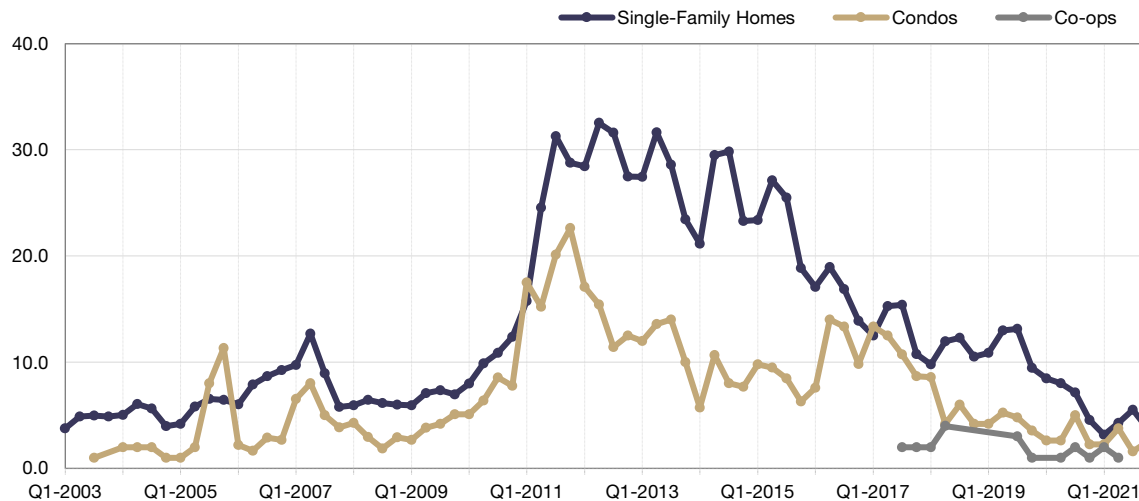
Months Supply of Inventory

The inventory of homes for sale at the end of a given quarter, divided by the average monthly pending sales from the last 4 quarters.

Q4-2021



Historical Months Supply of Inventory by Quarter



Quarter	Single-Family Homes	Condos	Co-ops
Q1-2019	10.9	4.2	--
Q2-2019	13.0	5.3	--
Q3-2019	13.1	4.8	3.0
Q4-2019	9.5	3.6	1.0
Q1-2020	8.5	2.6	--
Q2-2020	8.0	2.6	1.0
Q3-2020	7.1	5.0	2.0
Q4-2020	4.6	2.3	1.0
Q1-2021	3.2	2.3	2.0
Q2-2021	4.3	3.8	1.0
Q3-2021	5.5	1.6	--
Q4-2021	3.7	2.5	--

Note: If no activity occurred during a quarter, no data point is shown and the line extends to the next available data point.

Total Market Overview

Key metrics for single-family homes, condominiums and co-operatives combined for the report quarter and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	Q4-2020	Q4-2021	Percent Change	YTD 2020	YTD 2021	Percent Change																									
New Listings	<table border="1"> <tr><th>Quarter</th><td>Q1-2019</td><td>Q2-2019</td><td>Q3-2019</td><td>Q4-2019</td><td>Q1-2020</td><td>Q2-2020</td><td>Q3-2020</td><td>Q4-2020</td><td>Q1-2021</td><td>Q2-2021</td><td>Q3-2021</td></tr> <tr><th>Value</th><td>329</td><td>612</td><td>576</td><td>252</td><td>314</td><td>411</td><td>698</td><td>334</td><td>267</td><td>588</td><td>533</td><td>294</td></tr> </table>	Quarter	Q1-2019	Q2-2019	Q3-2019	Q4-2019	Q1-2020	Q2-2020	Q3-2020	Q4-2020	Q1-2021	Q2-2021	Q3-2021	Value	329	612	576	252	314	411	698	334	267	588	533	294	334	294	- 12.0%	1,757	1,682	- 4.3%
Quarter	Q1-2019	Q2-2019	Q3-2019	Q4-2019	Q1-2020	Q2-2020	Q3-2020	Q4-2020	Q1-2021	Q2-2021	Q3-2021																					
Value	329	612	576	252	314	411	698	334	267	588	533	294																				
Pending Sales	<table border="1"> <tr><th>Quarter</th><td>Q1-2019</td><td>Q2-2019</td><td>Q3-2019</td><td>Q4-2019</td><td>Q1-2020</td><td>Q2-2020</td><td>Q3-2020</td><td>Q4-2020</td><td>Q1-2021</td><td>Q2-2021</td><td>Q3-2021</td></tr> <tr><th>Value</th><td>177</td><td>250</td><td>315</td><td>252</td><td>202</td><td>288</td><td>506</td><td>388</td><td>297</td><td>337</td><td>325</td><td>339</td></tr> </table>	Quarter	Q1-2019	Q2-2019	Q3-2019	Q4-2019	Q1-2020	Q2-2020	Q3-2020	Q4-2020	Q1-2021	Q2-2021	Q3-2021	Value	177	250	315	252	202	288	506	388	297	337	325	339	388	339	- 12.6%	1,384	1,298	- 6.2%
Quarter	Q1-2019	Q2-2019	Q3-2019	Q4-2019	Q1-2020	Q2-2020	Q3-2020	Q4-2020	Q1-2021	Q2-2021	Q3-2021																					
Value	177	250	315	252	202	288	506	388	297	337	325	339																				
Closed Sales	<table border="1"> <tr><th>Quarter</th><td>Q1-2019</td><td>Q2-2019</td><td>Q3-2019</td><td>Q4-2019</td><td>Q1-2020</td><td>Q2-2020</td><td>Q3-2020</td><td>Q4-2020</td><td>Q1-2021</td><td>Q2-2021</td><td>Q3-2021</td></tr> <tr><th>Value</th><td>199</td><td>221</td><td>267</td><td>303</td><td>212</td><td>196</td><td>392</td><td>438</td><td>344</td><td>338</td><td>297</td><td>349</td></tr> </table>	Quarter	Q1-2019	Q2-2019	Q3-2019	Q4-2019	Q1-2020	Q2-2020	Q3-2020	Q4-2020	Q1-2021	Q2-2021	Q3-2021	Value	199	221	267	303	212	196	392	438	344	338	297	349	438	349	- 20.3%	1,238	1,328	+ 7.3%
Quarter	Q1-2019	Q2-2019	Q3-2019	Q4-2019	Q1-2020	Q2-2020	Q3-2020	Q4-2020	Q1-2021	Q2-2021	Q3-2021																					
Value	199	221	267	303	212	196	392	438	344	338	297	349																				
Days on Market	<table border="1"> <tr><th>Quarter</th><td>Q1-2019</td><td>Q2-2019</td><td>Q3-2019</td><td>Q4-2019</td><td>Q1-2020</td><td>Q2-2020</td><td>Q3-2020</td><td>Q4-2020</td><td>Q1-2021</td><td>Q2-2021</td><td>Q3-2021</td></tr> <tr><th>Value</th><td>140</td><td>168</td><td>143</td><td>138</td><td>153</td><td>158</td><td>147</td><td>113</td><td>112</td><td>110</td><td>69</td><td>75</td></tr> </table>	Quarter	Q1-2019	Q2-2019	Q3-2019	Q4-2019	Q1-2020	Q2-2020	Q3-2020	Q4-2020	Q1-2021	Q2-2021	Q3-2021	Value	140	168	143	138	153	158	147	113	112	110	69	75	113	75	- 33.6%	138	92	- 33.3%
Quarter	Q1-2019	Q2-2019	Q3-2019	Q4-2019	Q1-2020	Q2-2020	Q3-2020	Q4-2020	Q1-2021	Q2-2021	Q3-2021																					
Value	140	168	143	138	153	158	147	113	112	110	69	75																				
Median Sales Price	<table border="1"> <tr><th>Quarter</th><td>Q1-2019</td><td>Q2-2019</td><td>Q3-2019</td><td>Q4-2019</td><td>Q1-2020</td><td>Q2-2020</td><td>Q3-2020</td><td>Q4-2020</td><td>Q1-2021</td><td>Q2-2021</td><td>Q3-2021</td></tr> <tr><th>Value</th><td>\$130,000</td><td>\$146,000</td><td>\$148,450</td><td>\$141,500</td><td>\$160,500</td><td>\$175,000</td><td>\$197,550</td><td>\$230,000</td><td>\$220,500</td><td>\$224,500</td><td>\$250,000</td><td>\$265,000</td></tr> </table>	Quarter	Q1-2019	Q2-2019	Q3-2019	Q4-2019	Q1-2020	Q2-2020	Q3-2020	Q4-2020	Q1-2021	Q2-2021	Q3-2021	Value	\$130,000	\$146,000	\$148,450	\$141,500	\$160,500	\$175,000	\$197,550	\$230,000	\$220,500	\$224,500	\$250,000	\$265,000	\$230,000	\$265,000	+ 15.2%	\$195,000	\$241,500	+ 23.8%
Quarter	Q1-2019	Q2-2019	Q3-2019	Q4-2019	Q1-2020	Q2-2020	Q3-2020	Q4-2020	Q1-2021	Q2-2021	Q3-2021																					
Value	\$130,000	\$146,000	\$148,450	\$141,500	\$160,500	\$175,000	\$197,550	\$230,000	\$220,500	\$224,500	\$250,000	\$265,000																				
Average Sales Price	<table border="1"> <tr><th>Quarter</th><td>Q1-2019</td><td>Q2-2019</td><td>Q3-2019</td><td>Q4-2019</td><td>Q1-2020</td><td>Q2-2020</td><td>Q3-2020</td><td>Q4-2020</td><td>Q1-2021</td><td>Q2-2021</td><td>Q3-2021</td></tr> <tr><th>Value</th><td>\$154,805</td><td>\$166,519</td><td>\$183,489</td><td>\$179,481</td><td>\$193,269</td><td>\$208,452</td><td>\$217,915</td><td>\$283,113</td><td>\$260,485</td><td>\$277,744</td><td>\$291,008</td><td>\$320,791</td></tr> </table>	Quarter	Q1-2019	Q2-2019	Q3-2019	Q4-2019	Q1-2020	Q2-2020	Q3-2020	Q4-2020	Q1-2021	Q2-2021	Q3-2021	Value	\$154,805	\$166,519	\$183,489	\$179,481	\$193,269	\$208,452	\$217,915	\$283,113	\$260,485	\$277,744	\$291,008	\$320,791	\$283,113	\$320,791	+ 13.3%	\$235,224	\$287,527	+ 22.2%
Quarter	Q1-2019	Q2-2019	Q3-2019	Q4-2019	Q1-2020	Q2-2020	Q3-2020	Q4-2020	Q1-2021	Q2-2021	Q3-2021																					
Value	\$154,805	\$166,519	\$183,489	\$179,481	\$193,269	\$208,452	\$217,915	\$283,113	\$260,485	\$277,744	\$291,008	\$320,791																				
Pct. of Orig. Price Received	<table border="1"> <tr><th>Quarter</th><td>Q1-2019</td><td>Q2-2019</td><td>Q3-2019</td><td>Q4-2019</td><td>Q1-2020</td><td>Q2-2020</td><td>Q3-2020</td><td>Q4-2020</td><td>Q1-2021</td><td>Q2-2021</td><td>Q3-2021</td></tr> <tr><th>Value</th><td>86.7%</td><td>88.1%</td><td>88.5%</td><td>88.1%</td><td>87.5%</td><td>88.3%</td><td>93.2%</td><td>93.9%</td><td>92.7%</td><td>94.6%</td><td>97.2%</td><td>95.6%</td></tr> </table>	Quarter	Q1-2019	Q2-2019	Q3-2019	Q4-2019	Q1-2020	Q2-2020	Q3-2020	Q4-2020	Q1-2021	Q2-2021	Q3-2021	Value	86.7%	88.1%	88.5%	88.1%	87.5%	88.3%	93.2%	93.9%	92.7%	94.6%	97.2%	95.6%	93.9%	95.6%	+ 1.8%	91.7%	94.9%	+ 3.5%
Quarter	Q1-2019	Q2-2019	Q3-2019	Q4-2019	Q1-2020	Q2-2020	Q3-2020	Q4-2020	Q1-2021	Q2-2021	Q3-2021																					
Value	86.7%	88.1%	88.5%	88.1%	87.5%	88.3%	93.2%	93.9%	92.7%	94.6%	97.2%	95.6%																				
Housing Affordability Index	<table border="1"> <tr><th>Quarter</th><td>Q1-2019</td><td>Q2-2019</td><td>Q3-2019</td><td>Q4-2019</td><td>Q1-2020</td><td>Q2-2020</td><td>Q3-2020</td><td>Q4-2020</td><td>Q1-2021</td><td>Q2-2021</td><td>Q3-2021</td></tr> <tr><th>Value</th><td>265</td><td>244</td><td>247</td><td>259</td><td>234</td><td>221</td><td>201</td><td>176</td><td>171</td><td>166</td><td>151</td><td>143</td></tr> </table>	Quarter	Q1-2019	Q2-2019	Q3-2019	Q4-2019	Q1-2020	Q2-2020	Q3-2020	Q4-2020	Q1-2021	Q2-2021	Q3-2021	Value	265	244	247	259	234	221	201	176	171	166	151	143	176	143	- 18.8%	208	157	- 24.5%
Quarter	Q1-2019	Q2-2019	Q3-2019	Q4-2019	Q1-2020	Q2-2020	Q3-2020	Q4-2020	Q1-2021	Q2-2021	Q3-2021																					
Value	265	244	247	259	234	221	201	176	171	166	151	143																				
Inventory of Homes for Sale	<table border="1"> <tr><th>Quarter</th><td>Q1-2019</td><td>Q2-2019</td><td>Q3-2019</td><td>Q4-2019</td><td>Q1-2020</td><td>Q2-2020</td><td>Q3-2020</td><td>Q4-2020</td><td>Q1-2021</td><td>Q2-2021</td><td>Q3-2021</td></tr> <tr><th>Value</th><td>871</td><td>1,037</td><td>1,061</td><td>780</td><td>715</td><td>705</td><td>746</td><td>527</td><td>395</td><td>549</td><td>620</td><td>405</td></tr> </table>	Quarter	Q1-2019	Q2-2019	Q3-2019	Q4-2019	Q1-2020	Q2-2020	Q3-2020	Q4-2020	Q1-2021	Q2-2021	Q3-2021	Value	871	1,037	1,061	780	715	705	746	527	395	549	620	405	527	405	- 23.1%	--	--	--
Quarter	Q1-2019	Q2-2019	Q3-2019	Q4-2019	Q1-2020	Q2-2020	Q3-2020	Q4-2020	Q1-2021	Q2-2021	Q3-2021																					
Value	871	1,037	1,061	780	715	705	746	527	395	549	620	405																				
Months Supply of Inventory	<table border="1"> <tr><th>Quarter</th><td>Q1-2019</td><td>Q2-2019</td><td>Q3-2019</td><td>Q4-2019</td><td>Q1-2020</td><td>Q2-2020</td><td>Q3-2020</td><td>Q4-2020</td><td>Q1-2021</td><td>Q2-2021</td><td>Q3-2021</td></tr> <tr><th>Value</th><td>10.9</td><td>13.0</td><td>13.1</td><td>9.4</td><td>8.4</td><td>8.0</td><td>7.2</td><td>4.6</td><td>3.2</td><td>4.3</td><td>5.5</td><td>3.7</td></tr> </table>	Quarter	Q1-2019	Q2-2019	Q3-2019	Q4-2019	Q1-2020	Q2-2020	Q3-2020	Q4-2020	Q1-2021	Q2-2021	Q3-2021	Value	10.9	13.0	13.1	9.4	8.4	8.0	7.2	4.6	3.2	4.3	5.5	3.7	4.6	3.7	- 19.6%	--	--	--
Quarter	Q1-2019	Q2-2019	Q3-2019	Q4-2019	Q1-2020	Q2-2020	Q3-2020	Q4-2020	Q1-2021	Q2-2021	Q3-2021																					
Value	10.9	13.0	13.1	9.4	8.4	8.0	7.2	4.6	3.2	4.3	5.5	3.7																				