

Quarterly Indicators

Dutchess County



Q4-2023

The fourth quarter was a challenging period for the U.S. housing market. The supply of homes for sale remained scarce, the average 30-year fixed-rate mortgage hit a 23-year high of 7.79% in October, according to Freddie Mac, and home prices marched upward in many markets, causing existing-home sales to slump nationwide. Affordability challenges continue to weigh down buyer and seller activity, creating a standstill of sorts: fewer people can afford to buy, and fewer people can afford to sell, further constraining a tight supply of homes for sale and putting upward pressure on sale prices.

- Single-Family Closed Sales were down 12.7 percent to 352.
- Condos Closed Sales were down 15.5 percent to 49.
- Co-ops Closed Sales were up 100.0 percent to 6.
- Single-Family Median Sales Price increased 8.6 percent to \$439,950.
- Condos Median Sales Price increased 14.9 percent to \$300,000.
- Co-ops Median Sales Price decreased 6.5 percent to \$129,000.

But there have been signs of recovery as well. Inflation is cooling, and mortgage rates have plunged in recent weeks, falling to their lowest level since June, giving home shoppers some much-needed relief this quarter. Demand for homes is strong, and buyers are responding favorably to lower rates, with U.S. existing-home sales recently increasing for the first time in five months, according to the National Association of REALTORS®. Economists expect mortgage rates will continue to drop into 2024, which should bring more buyers and sellers back to the market and help supply and sales activity increase in the new year.



Quarterly Snapshot

- 12.6% **- 24.2%** **+ 10.1%**

One-Year Change in Closed Sales All Properties	One-Year Change in Homes for Sale All Properties	One-Year Change in Median Sales Price All Properties
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Residential real estate activity composed of Single-Family, Condo and Co-op properties. Percent changes are calculated using rounded figures.

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Single-Family Homes Market Overview

Key metrics for **Single-Family Homes Only** for the report quarter and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	Q4-2022	Q4-2023	Percent Change	YTD 2022	YTD 2023	Percent Change
New Listings	<p>Q1-2021: 390, Q3-2021: 601, Q1-2022: 398, Q3-2022: 608, Q1-2023: 381, Q3-2023: 365</p>	356	365	+ 2.5%	2,057	1,760	- 14.4%
Pending Sales	<p>Q1-2021: 325, Q3-2021: 471, Q1-2022: 335, Q3-2022: 413, Q1-2023: 283, Q3-2023: 345</p>	333	345	+ 3.6%	1,496	1,344	- 10.2%
Closed Sales	<p>Q1-2021: 397, Q3-2021: 479, Q1-2022: 368, Q3-2022: 448, Q1-2023: 267, Q3-2023: 371</p>	403	352	- 12.7%	1,585	1,327	- 16.3%
Days on Market	<p>Q1-2021: 65, Q3-2021: 39, Q1-2022: 55, Q3-2022: 37, Q1-2023: 67, Q3-2023: 48</p>	56	55	- 1.8%	49	57	+ 16.3%
Median Sales Price	<p>Q1-2021: \$366,000, Q3-2021: \$415,000, Q1-2022: \$394,000, Q3-2022: \$435,000, Q1-2023: \$390,000, Q3-2023: \$439,950</p>	\$405,000	\$439,950	+ 8.6%	\$420,000	\$430,000	+ 2.4%
Average Sales Price	<p>Q1-2021: \$401,028, Q3-2021: \$453,363, Q1-2022: \$428,261, Q3-2022: \$481,655, Q1-2023: \$438,559, Q3-2023: \$482,738</p>	\$461,415	\$482,738	+ 4.6%	\$461,493	\$474,999	+ 2.9%
Pct. of Orig. Price Received	<p>Q1-2021: 97.6%, Q3-2021: 101.6%, Q1-2022: 98.8%, Q3-2022: 100.9%, Q1-2023: 95.3%, Q3-2023: 98.6%</p>	97.9%	98.6%	+ 0.7%	99.7%	98.3%	- 1.4%
Housing Affordability Index	<p>Q1-2021: 159, Q3-2021: 140, Q1-2022: 135, Q3-2022: 104, Q1-2023: 109, Q3-2023: 89</p>	101	89	- 11.9%	98	91	- 7.1%
Inventory of Homes for Sale	<p>Q1-2021: 384, Q3-2021: 515, Q1-2022: 306, Q3-2022: 545, Q1-2023: 366, Q3-2023: 309</p>	391	309	- 21.0%	--	--	--
Months Supply of Inventory	<p>Q1-2021: 2.6, Q3-2021: 3.5, Q1-2022: 2.2, Q3-2022: 4.2, Q1-2023: 3.0, Q3-2023: 2.8</p>	3.1	2.8	- 9.7%	--	--	--

Condos Market Overview

Key metrics for **Condominiums Only** for the report quarter and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	Q4-2022	Q4-2023	Percent Change	YTD 2022	YTD 2023	Percent Change
New Listings		58	49	- 15.5%	301	238	- 20.9%
Pending Sales		52	48	- 7.7%	267	201	- 24.7%
Closed Sales		58	49	- 15.5%	272	202	- 25.7%
Days on Market		60	45	- 25.0%	44	47	+ 6.8%
Median Sales Price		\$261,000	\$300,000	+ 14.9%	\$260,000	\$290,000	+ 11.5%
Average Sales Price		\$281,741	\$332,098	+ 17.9%	\$292,780	\$334,149	+ 14.1%
Pct. of Orig. Price Received		98.4%	99.8%	+ 1.4%	99.8%	99.7%	- 0.1%
Housing Affordability Index		157	131	- 16.6%	158	135	- 14.6%
Inventory of Homes for Sale		53	32	- 39.6%	--	--	--
Months Supply of Inventory		2.4	1.9	- 20.8%	--	--	--

Co-ops Market Overview

Key metrics for **Co-operatives Only** for the report quarter and for year-to-date (YTD) starting from the first of the year.

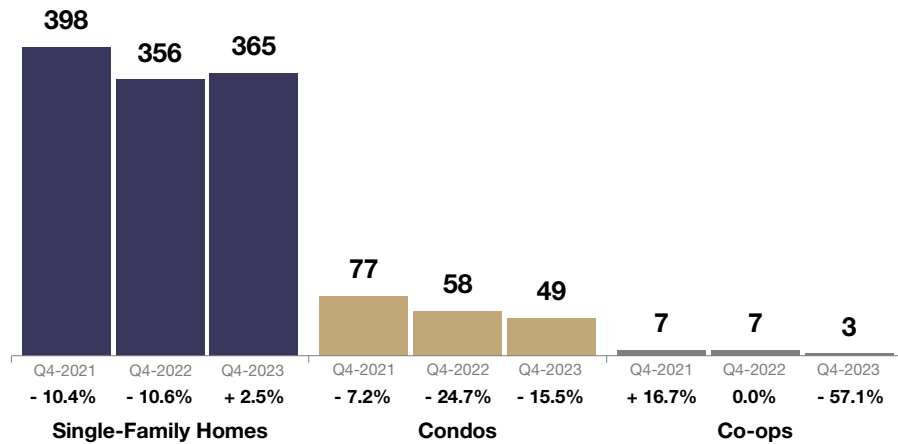


Key Metrics	Historical Sparkbars	Q4-2022	Q4-2023	Percent Change	YTD 2022	YTD 2023	Percent Change
New Listings		7	3	- 57.1%	30	31	+ 3.3%
Pending Sales		3	6	+ 100.0%	20	29	+ 45.0%
Closed Sales		3	6	+ 100.0%	21	25	+ 19.0%
Days on Market		52	22	- 57.7%	66	52	- 21.2%
Median Sales Price		\$138,000	\$129,000	- 6.5%	\$105,000	\$120,000	+ 14.3%
Average Sales Price		\$137,667	\$125,817	- 8.6%	\$111,626	\$130,546	+ 16.9%
Pct. of Orig. Price Received		91.3%	98.4%	+ 7.8%	94.8%	96.6%	+ 1.9%
Housing Affordability Index		297	304	+ 2.4%	391	327	- 16.4%
Inventory of Homes for Sale		8	3	- 62.5%	--	--	--
Months Supply of Inventory		4.0	1.2	- 70.0%	--	--	--

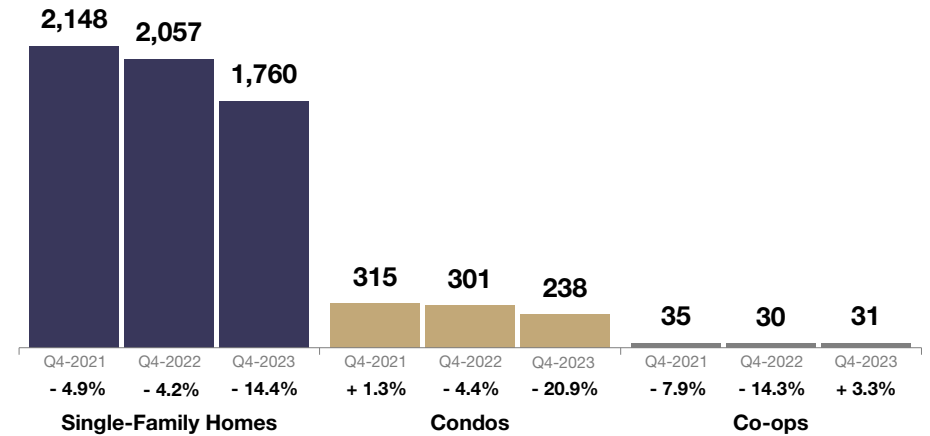
New Listings

A count of the properties that have been newly listed on the market in a given quarter.

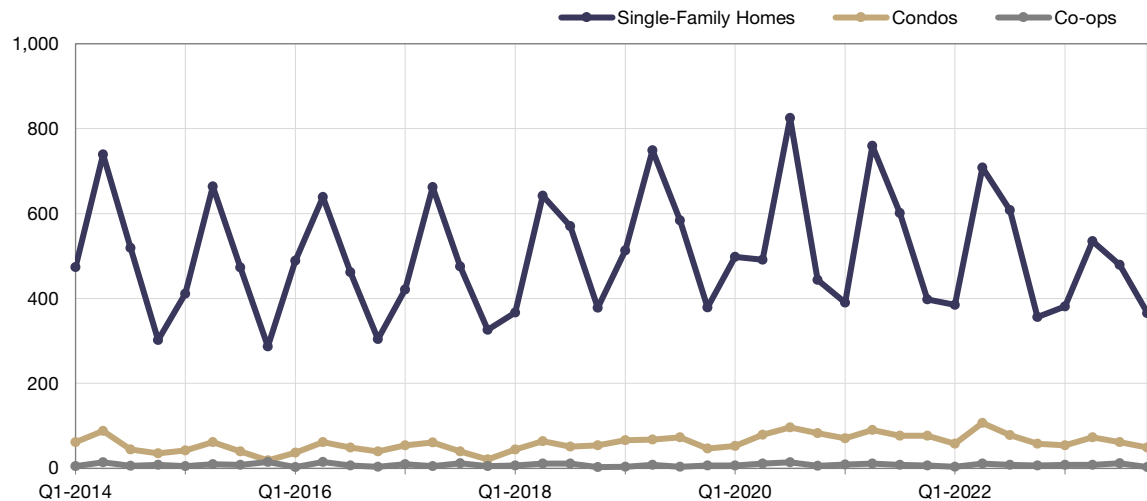
Q4-2023



Year to Date



Historical New Listings by Quarter



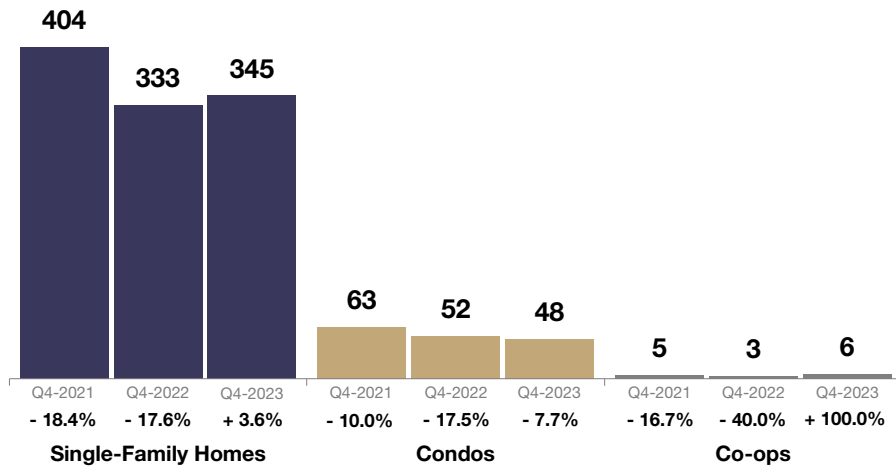
Quarter	Single-Family Homes	Condos	Co-ops
Q1-2021	390	71	9
Q2-2021	759	90	11
Q3-2021	601	77	8
Q4-2021	398	77	7
Q1-2022	385	58	4
Q2-2022	708	107	11
Q3-2022	608	78	8
Q4-2022	356	58	7
Q1-2023	381	54	8
Q2-2023	535	73	8
Q3-2023	479	62	12
Q4-2023	365	49	3

Note: If no activity occurred during a quarter, no data point is shown and the line extends to the next available data point.

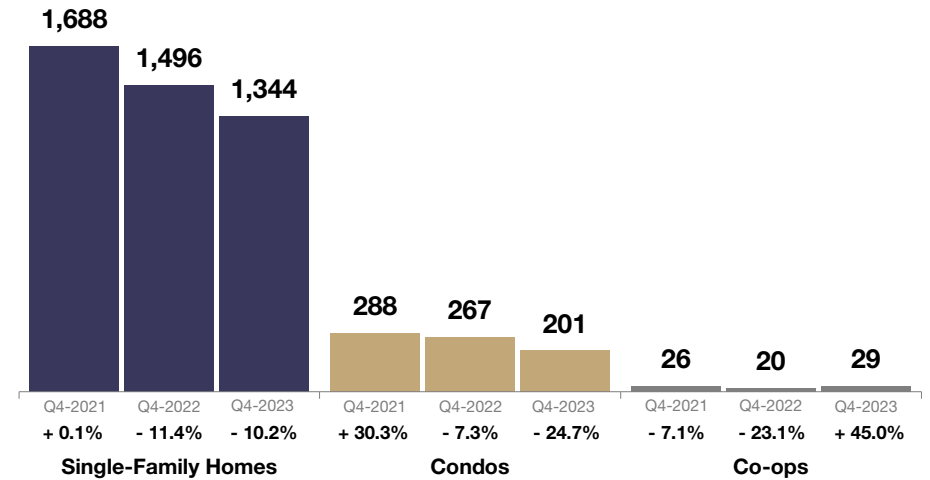
Pending Sales

A count of the properties on which offers have been accepted in a given quarter.

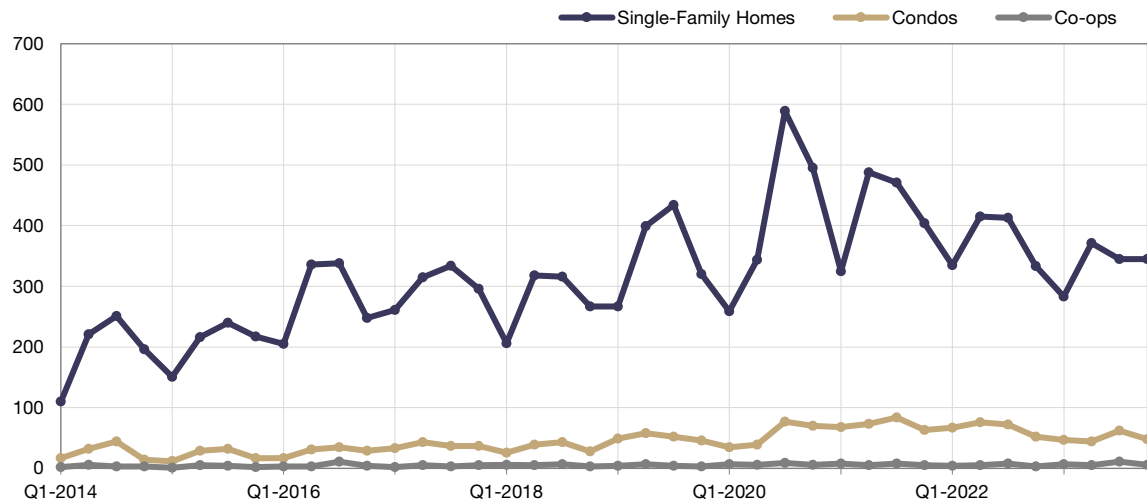
Q4-2023



Year to Date



Historical Pending Sales by Quarter



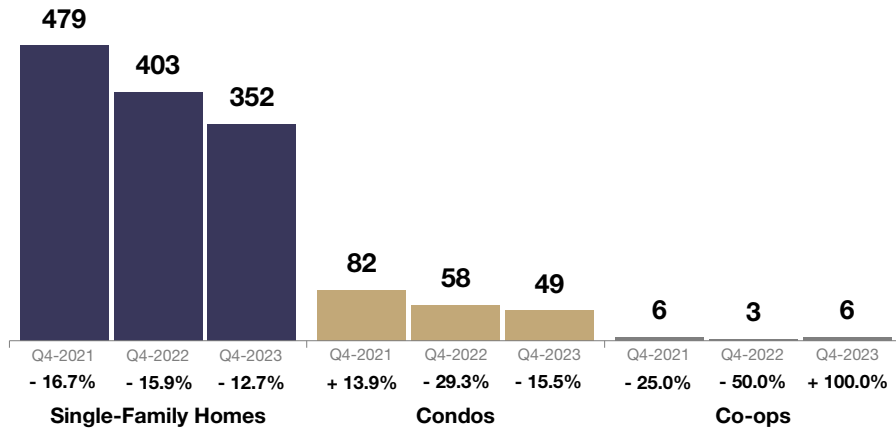
Quarter	Single-Family Homes	Condos	Co-ops
Q1-2021	325	68	8
Q2-2021	488	73	5
Q3-2021	471	84	8
Q4-2021	404	63	5
Q1-2022	335	67	4
Q2-2022	415	76	5
Q3-2022	413	72	8
Q4-2022	333	52	3
Q1-2023	283	47	7
Q2-2023	371	44	5
Q3-2023	345	62	11
Q4-2023	345	48	6

Note: If no activity occurred during a quarter, no data point is shown and the line extends to the next available data point.

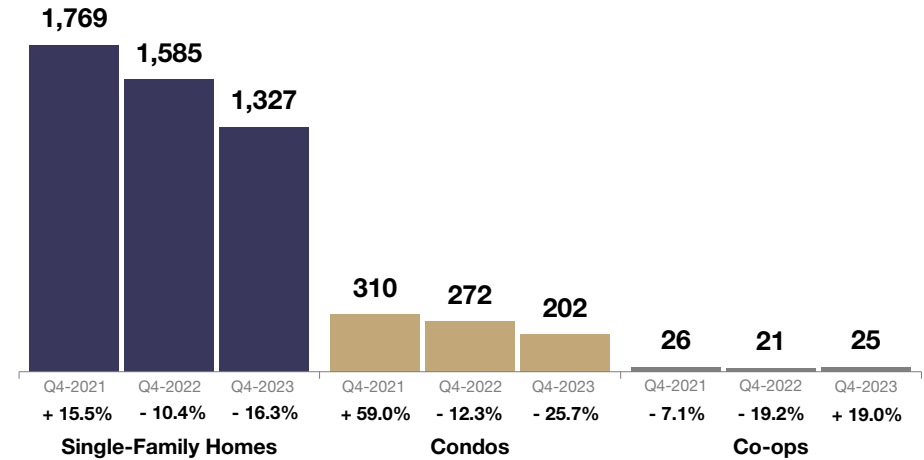
Closed Sales

A count of the actual sales that closed in a given quarter.

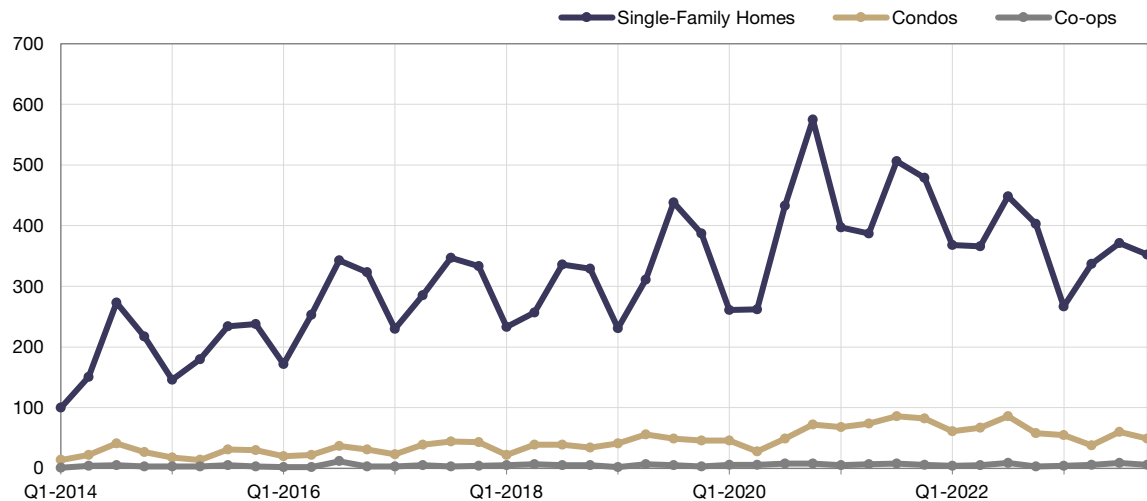
Q4-2023



Year to Date



Historical Closed Sales by Quarter



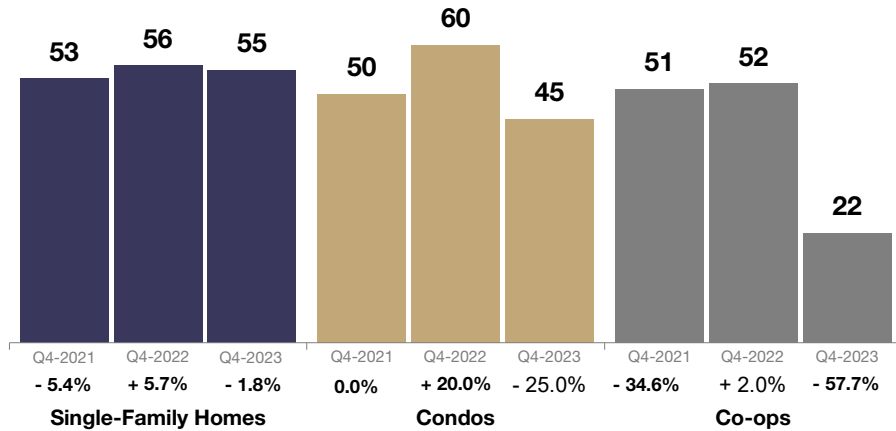
Quarter	Single-Family Homes	Condos	Co-ops
Q1-2021	397	68	5
Q2-2021	387	74	7
Q3-2021	506	86	8
Q4-2021	479	82	6
Q1-2022	368	61	4
Q2-2022	366	67	5
Q3-2022	448	86	9
Q4-2022	403	58	3
Q1-2023	267	55	4
Q2-2023	337	38	6
Q3-2023	371	60	9
Q4-2023	352	49	6

Note: If no activity occurred during a quarter, no data point is shown and the line extends to the next available data point.

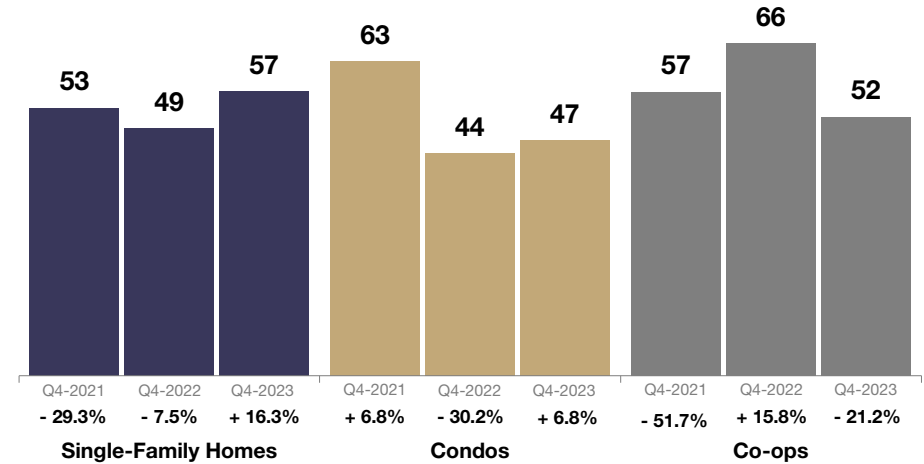
Days on Market Until Sale

Average number of days between when a property is listed and when an offer is accepted in a given quarter.

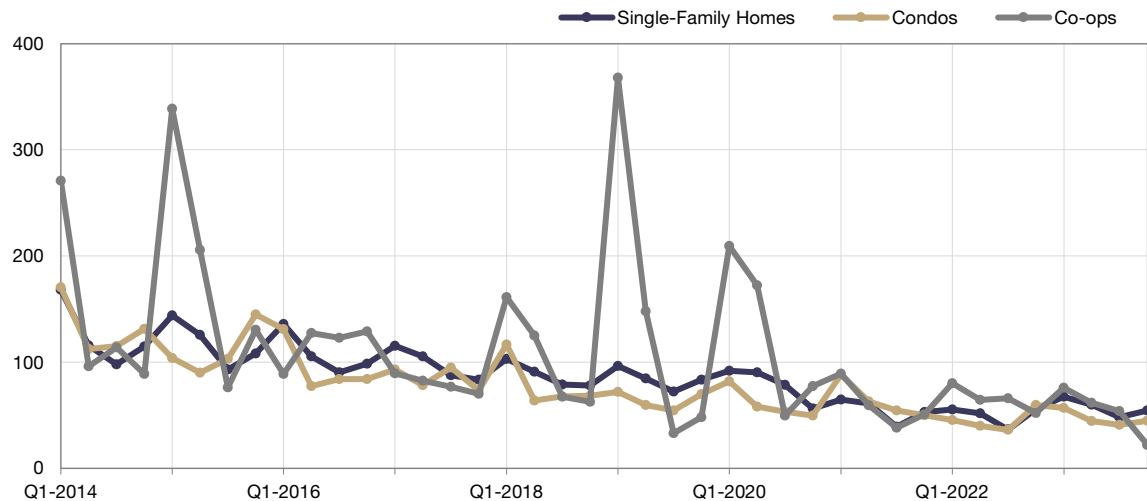
Q4-2023



Year to Date



Historical Days on Market Until Sale by Quarter



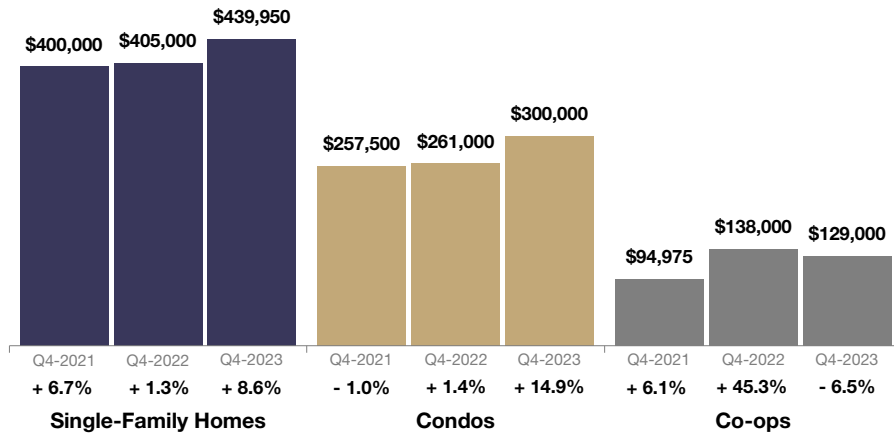
Note: If no activity occurred during a quarter, no data point is shown and the line extends to the next available data point.

Quarter	Single-Family Homes	Condos	Co-ops
Q1-2021	65	88	89
Q2-2021	61	63	59
Q3-2021	39	54	38
Q4-2021	53	50	51
Q1-2022	55	46	80
Q2-2022	52	40	65
Q3-2022	37	36	66
Q4-2022	56	60	52
Q1-2023	67	57	76
Q2-2023	60	45	62
Q3-2023	48	41	54
Q4-2023	55	45	22

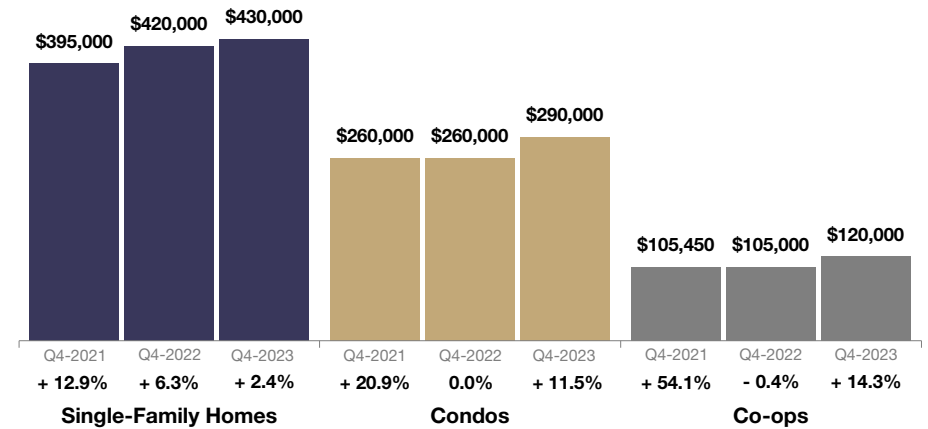
Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given quarter.

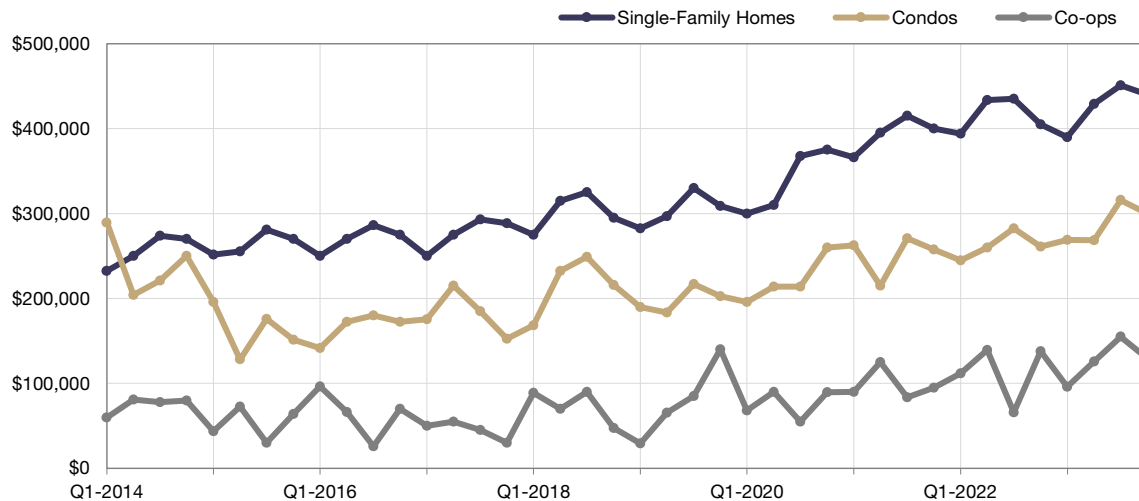
Q4-2023



Year to Date



Historical Median Sales Price by Quarter



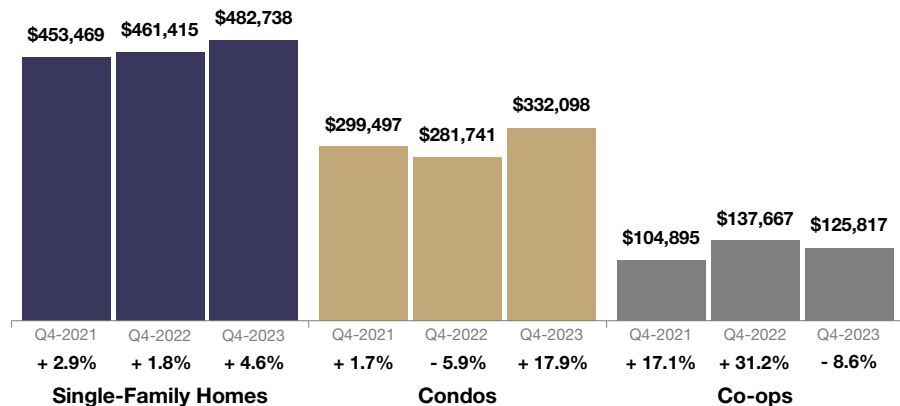
Quarter	Single-Family Homes	Condos	Co-ops
Q1-2021	\$366,000	\$262,500	\$89,900
Q2-2021	\$395,000	\$215,000	\$125,000
Q3-2021	\$415,000	\$271,000	\$83,750
Q4-2021	\$400,000	\$257,500	\$94,975
Q1-2022	\$394,000	\$245,000	\$112,000
Q2-2022	\$433,500	\$260,000	\$139,500
Q3-2022	\$435,000	\$282,500	\$66,000
Q4-2022	\$405,000	\$261,000	\$138,000
Q1-2023	\$390,000	\$269,000	\$96,000
Q2-2023	\$429,200	\$268,500	\$125,920
Q3-2023	\$451,000	\$316,000	\$155,000
Q4-2023	\$439,950	\$300,000	\$129,000

Note: If no activity occurred during a quarter, no data point is shown and the line extends to the next available data point.

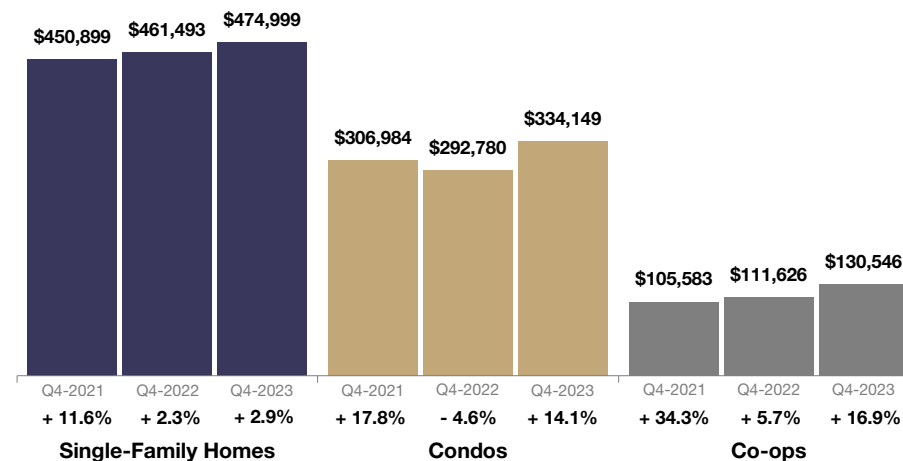
Average Sales Price

Average sales price for all closed sales, not accounting for seller concessions, in a given month.

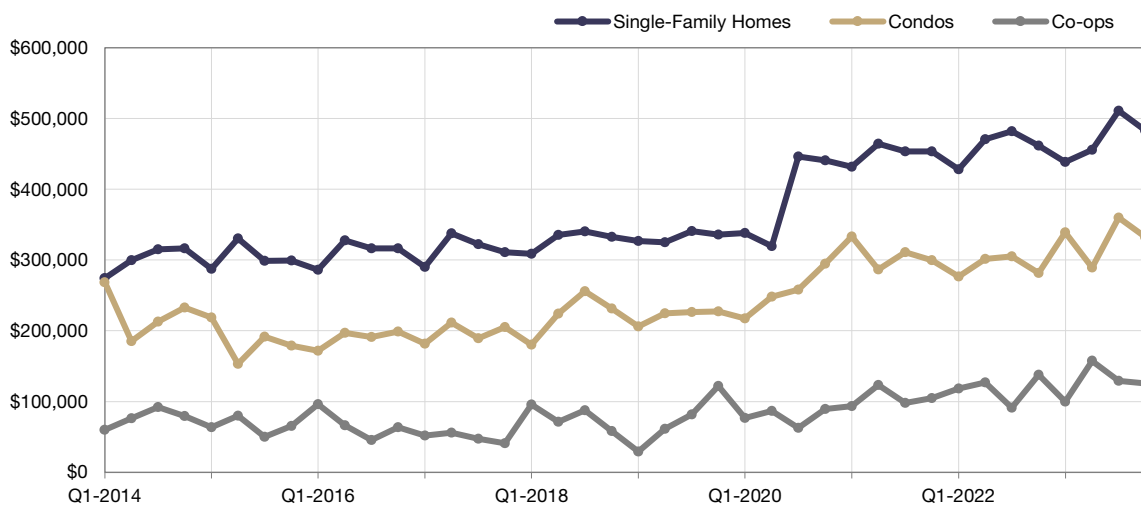
Q4-2023



Year to Date



Historical Average Sales Price by Quarter



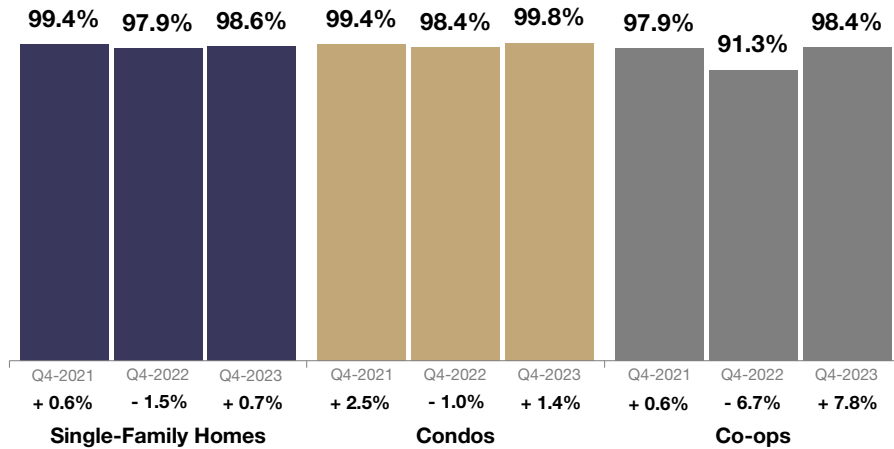
Note: If no activity occurred during a quarter, no data point is shown and the line extends to the next available data point.

Quarter	Single-Family Homes	Condos	Co-ops
Q1-2021	\$431,628	\$333,213	\$93,460
Q2-2021	\$464,263	\$286,615	\$123,286
Q3-2021	\$453,363	\$310,910	\$98,188
Q4-2021	\$453,469	\$299,497	\$104,895
Q1-2022	\$428,261	\$276,461	\$118,500
Q2-2022	\$470,315	\$301,573	\$126,931
Q3-2022	\$481,655	\$304,951	\$91,389
Q4-2022	\$461,415	\$281,741	\$137,667
Q1-2023	\$438,559	\$339,123	\$99,750
Q2-2023	\$455,773	\$289,049	\$157,640
Q3-2023	\$510,984	\$359,912	\$129,322
Q4-2023	\$482,738	\$332,098	\$125,817

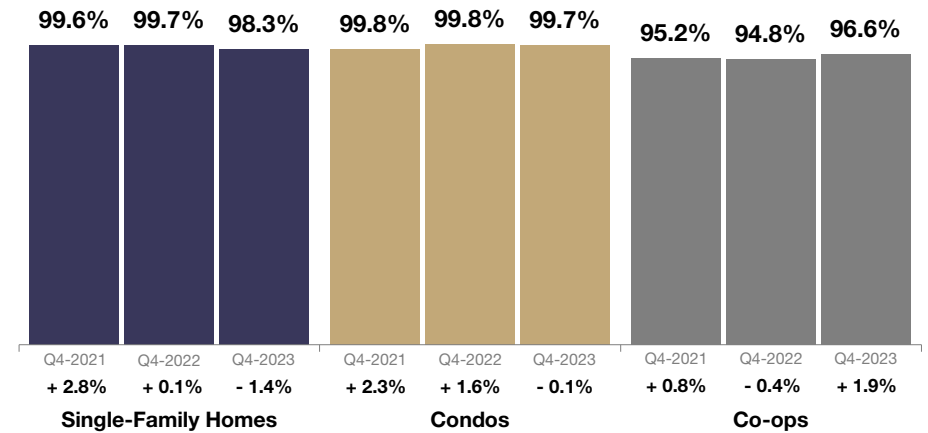
Percent of Original List Price Received

Percentage found when dividing a property's sales price by its original list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

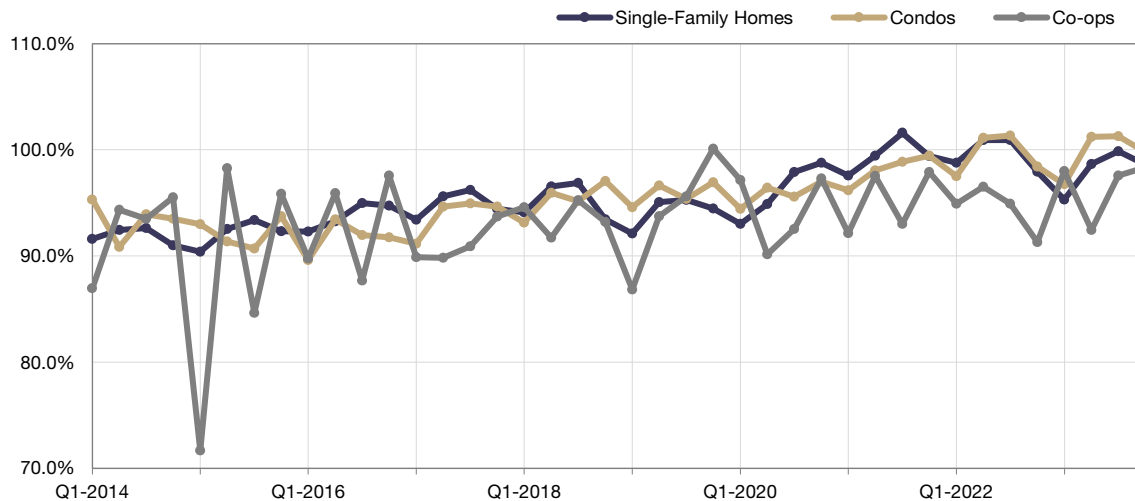
Q4-2023



Year to Date



Historical Percent of Original List Price Received by Quarter

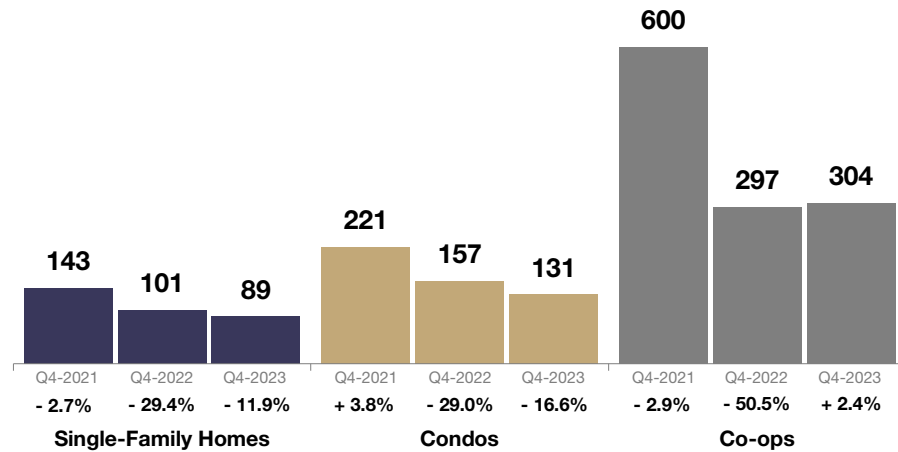


Quarter	Single-Family Homes	Condos	Co-ops
Q1-2021	97.6%	96.2%	92.1%
Q2-2021	99.5%	98.1%	97.5%
Q3-2021	101.6%	98.9%	93.0%
Q4-2021	99.4%	99.4%	97.9%
Q1-2022	98.8%	97.5%	94.9%
Q2-2022	100.9%	101.1%	96.5%
Q3-2022	100.9%	101.4%	94.9%
Q4-2022	97.9%	98.4%	91.3%
Q1-2023	95.3%	96.8%	98.0%
Q2-2023	98.7%	101.2%	92.5%
Q3-2023	99.9%	101.3%	97.6%
Q4-2023	98.6%	99.8%	98.4%

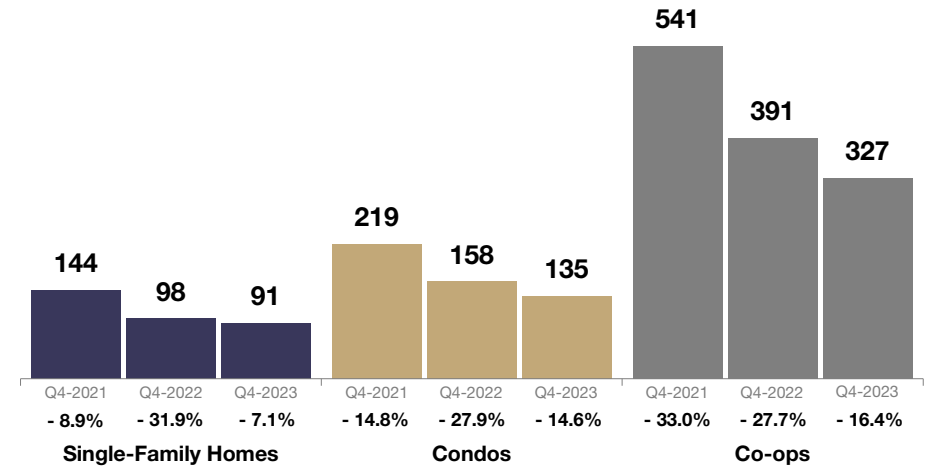
Housing Affordability Index

This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

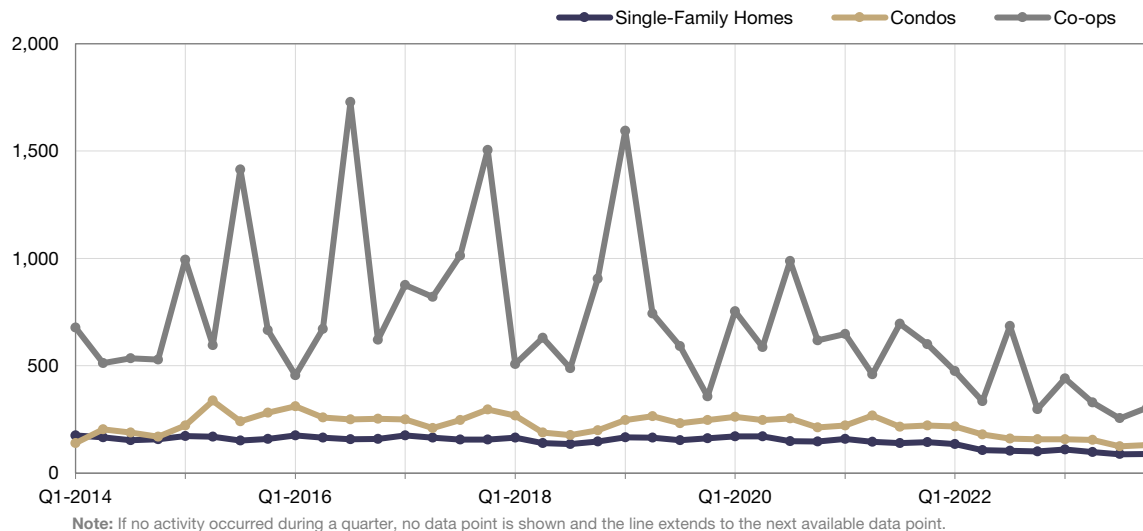
Q4-2023



Year to Date



Historical Housing Affordability Index by Quarter

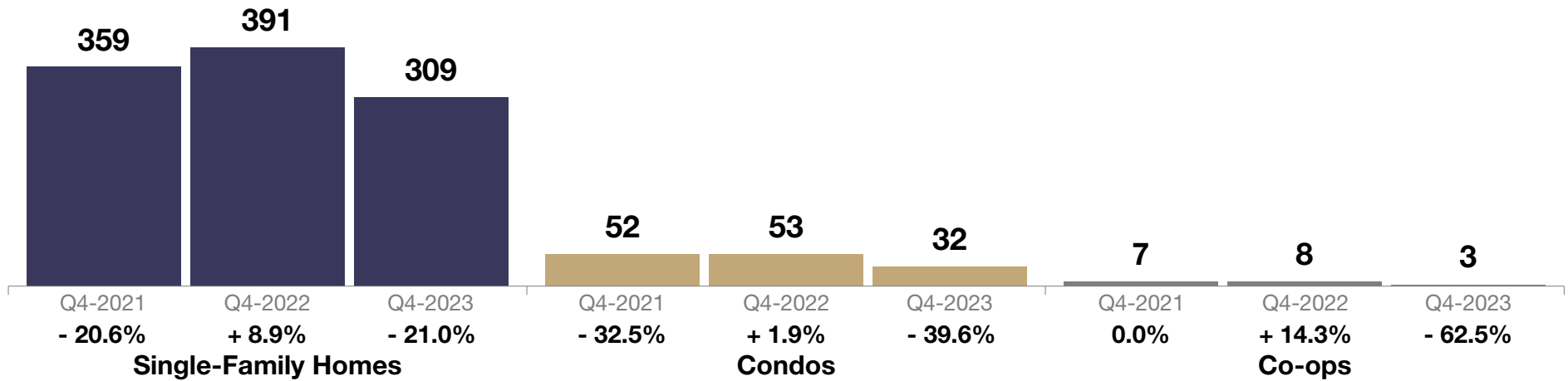


Quarter	Single-Family Homes	Condos	Co-ops
Q1-2021	159	221	647
Q2-2021	145	267	460
Q3-2021	140	215	695
Q4-2021	143	221	600
Q1-2022	135	217	475
Q2-2022	107	179	334
Q3-2022	104	160	685
Q4-2022	101	157	297
Q1-2023	109	157	441
Q2-2023	97	154	329
Q3-2023	88	125	255
Q4-2023	89	131	304

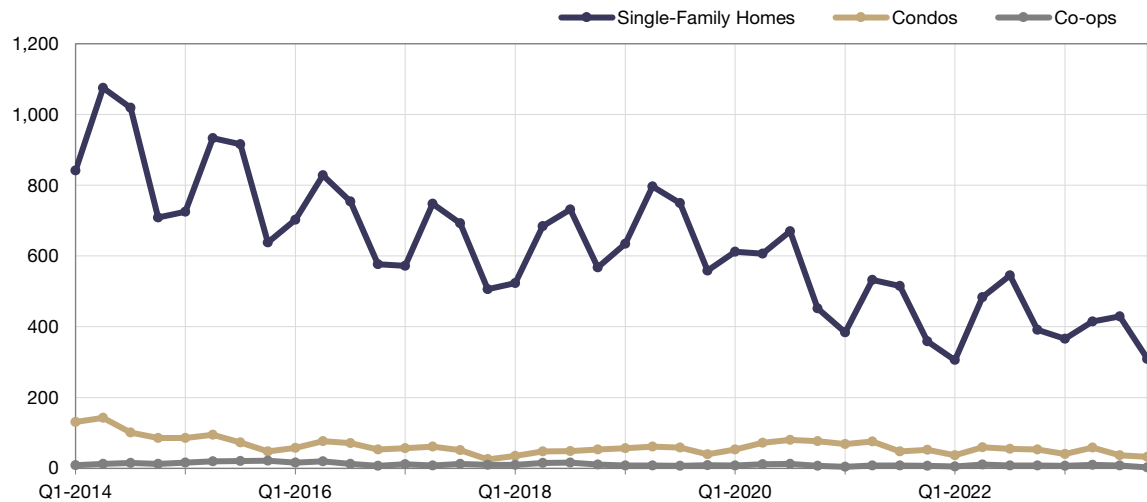
Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given quarter.

Q4-2023



Historical Inventory of Homes for Sale by Quarter



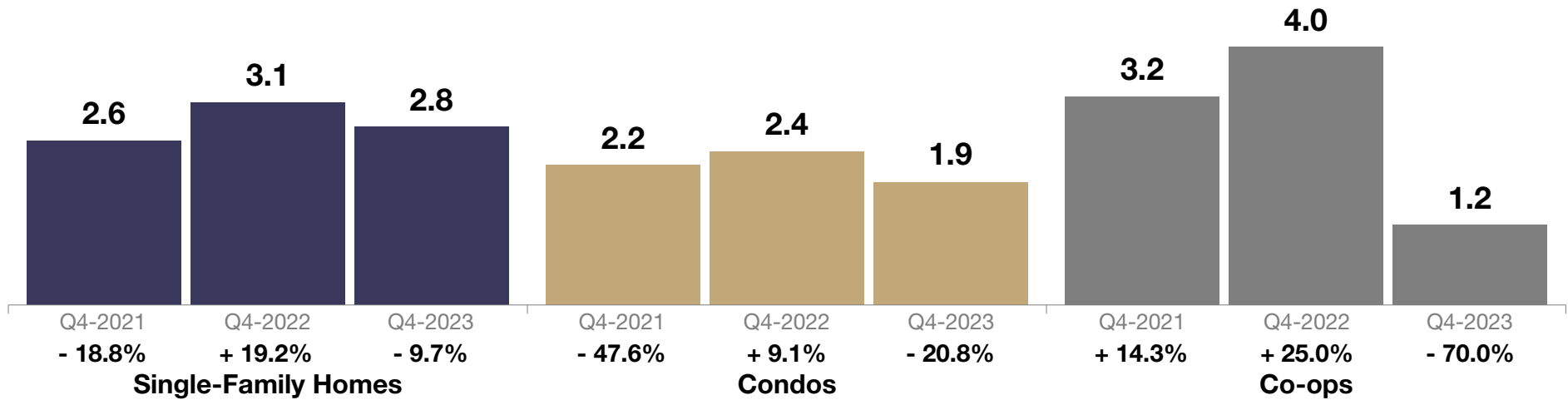
Quarter	Single-Family Homes	Condos	Co-ops
Q1-2021	384	69	4
Q2-2021	532	76	8
Q3-2021	515	48	8
Q4-2021	359	52	7
Q1-2022	306	37	5
Q2-2022	484	60	11
Q3-2022	545	55	8
Q4-2022	391	53	8
Q1-2023	366	41	7
Q2-2023	415	59	10
Q3-2023	429	37	8
Q4-2023	309	32	3

Note: If no activity occurred during a quarter, no data point is shown and the line extends to the next available data point.

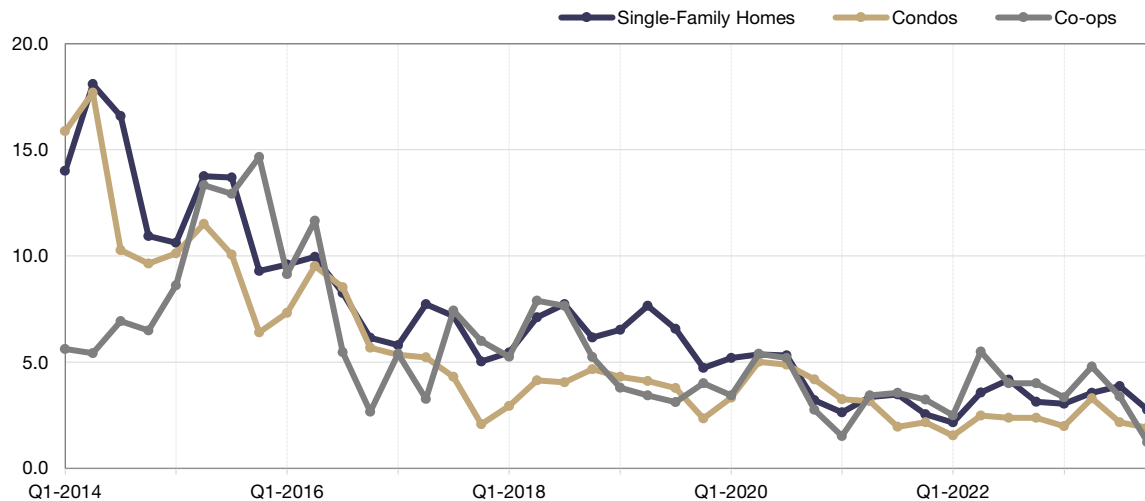
Months Supply of Inventory

The inventory of homes for sale at the end of a given quarter, divided by the average monthly pending sales from the last 4 quarters.

Q4-2023



Historical Months Supply of Inventory by Quarter



Quarter	Single-Family Homes	Condos	Co-ops
Q1-2021	2.6	3.3	1.5
Q2-2021	3.4	3.2	3.4
Q3-2021	3.5	2.0	3.6
Q4-2021	2.6	2.2	3.2
Q1-2022	2.2	1.5	2.5
Q2-2022	3.6	2.5	5.5
Q3-2022	4.2	2.4	4.0
Q4-2022	3.1	2.4	4.0
Q1-2023	3.0	2.0	3.3
Q2-2023	3.6	3.3	4.8
Q3-2023	3.9	2.2	3.4
Q4-2023	2.8	1.9	1.2

Note: If no activity occurred during a quarter, no data point is shown and the line extends to the next available data point.

Total Market Overview

Key metrics for single-family homes, condominiums and co-operatives combined for the report quarter and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	Q4-2022	Q4-2023	Percent Change	YTD 2022	YTD 2023	Percent Change																										
New Listings	<table><tr><th>Quarter</th><th>New Listings</th></tr><tr><td>Q1-2021</td><td>470</td></tr><tr><td>Q2-2021</td><td>862</td></tr><tr><td>Q3-2021</td><td>690</td></tr><tr><td>Q4-2021</td><td>484</td></tr><tr><td>Q1-2022</td><td>447</td></tr><tr><td>Q2-2022</td><td>826</td></tr><tr><td>Q3-2022</td><td>698</td></tr><tr><td>Q4-2022</td><td>426</td></tr><tr><td>Q1-2023</td><td>444</td></tr><tr><td>Q2-2023</td><td>618</td></tr><tr><td>Q3-2023</td><td>553</td></tr><tr><td>Q4-2023</td><td>418</td></tr></table>	Quarter	New Listings	Q1-2021	470	Q2-2021	862	Q3-2021	690	Q4-2021	484	Q1-2022	447	Q2-2022	826	Q3-2022	698	Q4-2022	426	Q1-2023	444	Q2-2023	618	Q3-2023	553	Q4-2023	418	426	418	- 1.9%	2,397	2,033	- 15.2%
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Q3-2022	698																																
Q4-2022	426																																
Q1-2023	444																																
Q2-2023	618																																
Q3-2023	553																																
Q4-2023	418																																
Pending Sales	<table><tr><th>Quarter</th><th>Pending Sales</th></tr><tr><td>Q1-2021</td><td>401</td></tr><tr><td>Q2-2021</td><td>568</td></tr><tr><td>Q3-2021</td><td>564</td></tr><tr><td>Q4-2021</td><td>475</td></tr><tr><td>Q1-2022</td><td>406</td></tr><tr><td>Q2-2022</td><td>496</td></tr><tr><td>Q3-2022</td><td>493</td></tr><tr><td>Q4-2022</td><td>393</td></tr><tr><td>Q1-2023</td><td>337</td></tr><tr><td>Q2-2023</td><td>421</td></tr><tr><td>Q3-2023</td><td>419</td></tr><tr><td>Q4-2023</td><td>399</td></tr></table>	Quarter	Pending Sales	Q1-2021	401	Q2-2021	568	Q3-2021	564	Q4-2021	475	Q1-2022	406	Q2-2022	496	Q3-2022	493	Q4-2022	393	Q1-2023	337	Q2-2023	421	Q3-2023	419	Q4-2023	399	393	399	+ 1.5%	1,788	1,576	- 11.9%
Quarter	Pending Sales																																
Q1-2021	401																																
Q2-2021	568																																
Q3-2021	564																																
Q4-2021	475																																
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Q2-2022	496																																
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Q4-2022	393																																
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Q2-2023	421																																
Q3-2023	419																																
Q4-2023	399																																
Closed Sales	<table><tr><th>Quarter</th><th>Closed Sales</th></tr><tr><td>Q1-2021</td><td>470</td></tr><tr><td>Q2-2021</td><td>468</td></tr><tr><td>Q3-2021</td><td>602</td></tr><tr><td>Q4-2021</td><td>569</td></tr><tr><td>Q1-2022</td><td>434</td></tr><tr><td>Q2-2022</td><td>439</td></tr><tr><td>Q3-2022</td><td>543</td></tr><tr><td>Q4-2022</td><td>467</td></tr><tr><td>Q1-2023</td><td>327</td></tr><tr><td>Q2-2023</td><td>382</td></tr><tr><td>Q3-2023</td><td>441</td></tr><tr><td>Q4-2023</td><td>408</td></tr></table>	Quarter	Closed Sales	Q1-2021	470	Q2-2021	468	Q3-2021	602	Q4-2021	569	Q1-2022	434	Q2-2022	439	Q3-2022	543	Q4-2022	467	Q1-2023	327	Q2-2023	382	Q3-2023	441	Q4-2023	408	467	408	- 12.6%	1,883	1,558	- 17.3%
Quarter	Closed Sales																																
Q1-2021	470																																
Q2-2021	468																																
Q3-2021	602																																
Q4-2021	569																																
Q1-2022	434																																
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Days on Market	<table><tr><th>Quarter</th><th>Days on Market</th></tr><tr><td>Q1-2021</td><td>68</td></tr><tr><td>Q2-2021</td><td>61</td></tr><tr><td>Q3-2021</td><td>42</td></tr><tr><td>Q4-2021</td><td>53</td></tr><tr><td>Q1-2022</td><td>54</td></tr><tr><td>Q2-2022</td><td>50</td></tr><tr><td>Q3-2022</td><td>37</td></tr><tr><td>Q4-2022</td><td>56</td></tr><tr><td>Q1-2023</td><td>66</td></tr><tr><td>Q2-2023</td><td>59</td></tr><tr><td>Q3-2023</td><td>47</td></tr><tr><td>Q4-2023</td><td>53</td></tr></table>	Quarter	Days on Market	Q1-2021	68	Q2-2021	61	Q3-2021	42	Q4-2021	53	Q1-2022	54	Q2-2022	50	Q3-2022	37	Q4-2022	56	Q1-2023	66	Q2-2023	59	Q3-2023	47	Q4-2023	53	56	53	- 5.4%	49	55	+ 12.2%
Quarter	Days on Market																																
Q1-2021	68																																
Q2-2021	61																																
Q3-2021	42																																
Q4-2021	53																																
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Q4-2023	53																																
Median Sales Price	<table><tr><th>Quarter</th><th>Median Sales Price</th></tr><tr><td>Q1-2021</td><td>\$354,000</td></tr><tr><td>Q2-2021</td><td>\$375,000</td></tr><tr><td>Q3-2021</td><td>\$395,500</td></tr><tr><td>Q4-2021</td><td>\$389,000</td></tr><tr><td>Q1-2022</td><td>\$378,750</td></tr><tr><td>Q2-2022</td><td>\$414,000</td></tr><tr><td>Q3-2022</td><td>\$415,000</td></tr><tr><td>Q4-2022</td><td>\$390,000</td></tr><tr><td>Q1-2023</td><td>\$371,250</td></tr><tr><td>Q2-2023</td><td>\$415,000</td></tr><tr><td>Q3-2023</td><td>\$430,000</td></tr><tr><td>Q4-2023</td><td>\$429,500</td></tr></table>	Quarter	Median Sales Price	Q1-2021	\$354,000	Q2-2021	\$375,000	Q3-2021	\$395,500	Q4-2021	\$389,000	Q1-2022	\$378,750	Q2-2022	\$414,000	Q3-2022	\$415,000	Q4-2022	\$390,000	Q1-2023	\$371,250	Q2-2023	\$415,000	Q3-2023	\$430,000	Q4-2023	\$429,500	\$390,000	\$429,500	+ 10.1%	\$400,000	\$415,000	+ 3.8%
Quarter	Median Sales Price																																
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Average Sales Price	<table><tr><th>Quarter</th><th>Average Sales Price</th></tr><tr><td>Q1-2021</td><td>\$413,792</td></tr><tr><td>Q2-2021</td><td>\$431,073</td></tr><tr><td>Q3-2021</td><td>\$427,129</td></tr><tr><td>Q4-2021</td><td>\$426,306</td></tr><tr><td>Q1-2022</td><td>\$403,565</td></tr><tr><td>Q2-2022</td><td>\$439,898</td></tr><tr><td>Q3-2022</td><td>\$447,200</td></tr><tr><td>Q4-2022</td><td>\$434,677</td></tr><tr><td>Q1-2023</td><td>\$417,414</td></tr><tr><td>Q2-2023</td><td>\$434,053</td></tr><tr><td>Q3-2023</td><td>\$481,030</td></tr><tr><td>Q4-2023</td><td>\$459,009</td></tr></table>	Quarter	Average Sales Price	Q1-2021	\$413,792	Q2-2021	\$431,073	Q3-2021	\$427,129	Q4-2021	\$426,306	Q1-2022	\$403,565	Q2-2022	\$439,898	Q3-2022	\$447,200	Q4-2022	\$434,677	Q1-2023	\$417,414	Q2-2023	\$434,053	Q3-2023	\$481,030	Q4-2023	\$459,009	\$434,677	\$459,009	+ 5.6%	\$432,335	\$450,659	+ 4.2%
Quarter	Average Sales Price																																
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Pct. of Orig. Price Received	<table><tr><th>Quarter</th><th>Pct. of Orig. Price Received</th></tr><tr><td>Q1-2021</td><td>97.3%</td></tr><tr><td>Q2-2021</td><td>99.2%</td></tr><tr><td>Q3-2021</td><td>101.0%</td></tr><tr><td>Q4-2021</td><td>99.3%</td></tr><tr><td>Q1-2022</td><td>98.6%</td></tr><tr><td>Q2-2022</td><td>100.8%</td></tr><tr><td>Q3-2022</td><td>100.9%</td></tr><tr><td>Q4-2022</td><td>97.9%</td></tr><tr><td>Q1-2023</td><td>95.6%</td></tr><tr><td>Q2-2023</td><td>98.8%</td></tr><tr><td>Q3-2023</td><td>100.0%</td></tr><tr><td>Q4-2023</td><td>98.7%</td></tr></table>	Quarter	Pct. of Orig. Price Received	Q1-2021	97.3%	Q2-2021	99.2%	Q3-2021	101.0%	Q4-2021	99.3%	Q1-2022	98.6%	Q2-2022	100.8%	Q3-2022	100.9%	Q4-2022	97.9%	Q1-2023	95.6%	Q2-2023	98.8%	Q3-2023	100.0%	Q4-2023	98.7%	97.9%	98.7%	+ 0.8%	99.6%	98.4%	- 1.2%
Quarter	Pct. of Orig. Price Received																																
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Housing Affordability Index	<table><tr><th>Quarter</th><th>Housing Affordability Index</th></tr><tr><td>Q1-2021</td><td>164</td></tr><tr><td>Q2-2021</td><td>153</td></tr><tr><td>Q3-2021</td><td>147</td></tr><tr><td>Q4-2021</td><td>147</td></tr><tr><td>Q1-2022</td><td>141</td></tr><tr><td>Q2-2022</td><td>112</td></tr><tr><td>Q3-2022</td><td>109</td></tr><tr><td>Q4-2022</td><td>105</td></tr><tr><td>Q1-2023</td><td>114</td></tr><tr><td>Q2-2023</td><td>100</td></tr><tr><td>Q3-2023</td><td>92</td></tr><tr><td>Q4-2023</td><td>91</td></tr></table>	Quarter	Housing Affordability Index	Q1-2021	164	Q2-2021	153	Q3-2021	147	Q4-2021	147	Q1-2022	141	Q2-2022	112	Q3-2022	109	Q4-2022	105	Q1-2023	114	Q2-2023	100	Q3-2023	92	Q4-2023	91	105	91	- 13.3%	103	94	- 8.7%
Quarter	Housing Affordability Index																																
Q1-2021	164																																
Q2-2021	153																																
Q3-2021	147																																
Q4-2021	147																																
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Q4-2023	91																																
Inventory of Homes for Sale	<table><tr><th>Quarter</th><th>Inventory of Homes for Sale</th></tr><tr><td>Q1-2021</td><td>458</td></tr><tr><td>Q2-2021</td><td>617</td></tr><tr><td>Q3-2021</td><td>575</td></tr><tr><td>Q4-2021</td><td>420</td></tr><tr><td>Q1-2022</td><td>349</td></tr><tr><td>Q2-2022</td><td>556</td></tr><tr><td>Q3-2022</td><td>613</td></tr><tr><td>Q4-2022</td><td>455</td></tr><tr><td>Q1-2023</td><td>417</td></tr><tr><td>Q2-2023</td><td>488</td></tr><tr><td>Q3-2023</td><td>475</td></tr><tr><td>Q4-2023</td><td>345</td></tr></table>	Quarter	Inventory of Homes for Sale	Q1-2021	458	Q2-2021	617	Q3-2021	575	Q4-2021	420	Q1-2022	349	Q2-2022	556	Q3-2022	613	Q4-2022	455	Q1-2023	417	Q2-2023	488	Q3-2023	475	Q4-2023	345	455	345	- 24.2%	--	--	--
Quarter	Inventory of Homes for Sale																																
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Months Supply of Inventory	<table><tr><th>Quarter</th><th>Months Supply of Inventory</th></tr><tr><td>Q1-2021</td><td>2.7</td></tr><tr><td>Q2-2021</td><td>3.3</td></tr><tr><td>Q3-2021</td><td>3.3</td></tr><tr><td>Q4-2021</td><td>2.5</td></tr><tr><td>Q1-2022</td><td>2.1</td></tr><tr><td>Q2-2022</td><td>3.4</td></tr><tr><td>Q3-2022</td><td>3.9</td></tr><tr><td>Q4-2022</td><td>3.1</td></tr><tr><td>Q1-2023</td><td>2.9</td></tr><tr><td>Q2-2023</td><td>3.6</td></tr><tr><td>Q3-2023</td><td>3.6</td></tr><tr><td>Q4-2023</td><td>2.6</td></tr></table>	Quarter	Months Supply of Inventory	Q1-2021	2.7	Q2-2021	3.3	Q3-2021	3.3	Q4-2021	2.5	Q1-2022	2.1	Q2-2022	3.4	Q3-2022	3.9	Q4-2022	3.1	Q1-2023	2.9	Q2-2023	3.6	Q3-2023	3.6	Q4-2023	2.6	3.1	2.6	- 16.1%	--	--	--
Quarter	Months Supply of Inventory																																
Q1-2021	2.7																																
Q2-2021	3.3																																
Q3-2021	3.3																																
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